### Exam : 000-M235

## Title : IBM Tivoli Security Sales Mastery Test v4

Version : Demo

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Get Latest & Actual IT Exam Dumps with VCE and PDF from Pass4itSure. https://www.Pass4itSure.com 1. The IBM Security Framework highlights the three ways in which IBM delivers security to our customers. What are those three ways?

- A. IBM Security Products, Professional Security Services, and Managed Security Services.
- B. Professional Security Services, Managed Security Services, and Business Continuity Services
- C. Managed Security Services, IBM Security Products, and Tier 1 OEM Security Vendors
- D. Threat Mitigation Services, Data Security Services, and IBM Security Products Answer:

В

2.Network IPS, Server Protection and VSP for VMware have which competitive advantages in common.?

- A. Built-in firewalls and reverse proxying capability.
- B. SSL Inspection capability and support for ISO 17843.
- C. Rootkit detection and file integrity checking.

D. Backing by X-Force, largest number of protected protocols and file formats and the Protocol Analysis Modular (PAM) technologies

#### Answer: D

3.What is the key to the significant time and money efficiencies that Tivoli Identity Manager (TIM) is able to afford customers'?

- A. Quick install and time to operation.
- B. Support for a large number of target environments.
- C. Assignment of users to roles and provisioning policies based on roles rather than individual users.
- D. Graphical user interface that's far superior to the competition.

#### Answer: A

4.Which of the following Tivoli Security solutions offers the quickest approaches in terms of demoing, estimating ROI and quick implementation?

A. Tivoli Identity Manager

- B. Tivoli zSecure suite
- C. Tivoli Key Lifecycle Manager
- D. Tivoli Access Manager for Single Sign-On

Answer: B

- 5.What is the name of the IBM Security research and development organization:
- A. Global Security Operations Center
- B. X-Force
- C. X-Cert
- D. Security Intel Resource
- Answer: B

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