

Exam : 000-M197

**Title : IBM WebSphere Portal
Family Sales Mastery Test
v1**

Version : DEMO

www.Pass4itSure.com

1.Which statement is NOT true about IBM Learning Accelerator?

- A. It streamlines the management of training programs, resources, and courseware
- B. It empowers users to self-manage their own learning activities.
- C. It only supports mobile workers.
- D. It helps organizations operate more efficiently by meeting ongoing training requirements

Answer: C

2.Which business factors currently have the greatest impact on customer technology purchase decisions?

- A. PDA proliferation; microprocessor manufacturing costs
- B. global economics; mobile workforce, access to right level of information
- C. aging workforce; CEO wage freezes
- D. immigration legislation: government focus on 'green technologies'

Answer: B

3.Which statement is NOT true about WebSphere Everyplace Mobile Portal Enable?

- A. It is an additive offering that extends WebSphere Portal to a variety of mobile devices.
- B. It requires an existing WebSphere Portal (Server, Enable or Extend) implementation.
- C. It is ideal for customers who want to serve users through portal websites and mobile devices.
- D. it only works with WebSphere Portal Express.

Answer: D

4.Which is NOT a benefit of Mashup Center?

- A. streamlines collaboration and communication among knowledge workers
- B. quickly uncovers new business insights by easily assembling information from multiple sources on the glass
- C. speeds development and reduces costs through reuse, and sharing
- D. empowers knowledge workers and web developers to rapidly create new web applications

Answer: A

5.Which components make up the Lotus Forms offering?

- A. Portal Content Manager, and Domino
- B. Form Designer, Form Server, and Form Viewer
- C. Form Designer. Portal Server, andAdobeReader
- D. Form, Workflow, and Repository

Answer: B

6.Lotus Forms extends the leadership of IBM in eForms because of its exceptional ease of use, its optimization of business processes, and industrial strength _____.

- A. KPIs
- B. Security & Scalability
- C. tooling
- D. compression

Answer: B

7. Which products does Content Accelerator include?

- A. Lotus Web Content Management, Lotus Quickr, IBM OmniFind
- B. Lotus Quickr, Lotus Sametime, Lotus Notes
- C. Lotus Quickr, IBM OmniFind, Lotus Connections
- D. Lotus Quickr, Lotus Connections, Lotus Sametime

Answer: A

8. Which market trends influence the portal marketplace?

- A. OS/X usage, new web clients like Safari, the success of iTunes, MacBook Pro sales
- B. server consolidation, mergers, offshoring, medical costs
- C. Web 2.0, increased competition, technology convergence, changing customer needs
- D. currency volatility, security concerns, political unrest, aging populations

Answer: C

9. Which customer type is NOT a strong prospect for Business Process Accelerator?

- A. a customer with current processes that are handled manually
- B. a customer that is a Microsoft shop that has elementary eForm requirements and has no IBM software
- C. a customer that uses several paper forms throughout their organization
- D. a customer that needs to digitally sign documents and meet compliance requirements

Answer: B

10. Which WebSphere Portal product is NOT available for you to sell to your customers today?

- A. WebSphere Portal Enable
- B. WebSphere Portal Extend
- C. IBM accelerators for WebSphere Portal
- D. Lotus Portal Express

Answer: D

Trying our product !

- ★ **100%** Guaranteed Success
- ★ **100%** Money Back Guarantee
- ★ **365 Days** Free Update
- ★ **Instant Download** After Purchase
- ★ **24x7** Customer Support
- ★ Average **99.9%** Success Rate
- ★ More than **69,000** Satisfied Customers Worldwide
- ★ Multi-Platform capabilities - **Windows, Mac, Android, iPhone, iPod, iPad, Kindle**

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



Submit A Ticket

One Year Free Update



Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.



Money Back Guarantee

To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.



Security & Privacy

We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.

Guarantee & Policy | Privacy & Policy | Terms & Conditions

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © 2004-2014, All Rights Reserved.