

**Exam** : **000-M198**

**Title** : IBM Lotus Notes & Domino  
Sales Mastery Test v1

**Version** : Demo

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1. To which IBM Lotus Notes and Domino offering does the IBM Smart Developer's Kit enable independent software vendors to deploy applications?

- A. Lotus Notes Hosted Messaging
- B. Lotus Live Notes
- C. Lotus Foundations
- D. Lotus Domino on premise

**Answer: C**

2. Which functionality does Quickr add to Lotus Notes.?

- A. The ability to replace attachments with links to Quickr places
- B. Versioning capabilities for Lotus Notes emails and documents
- C. The ability to send compressed versions of team places as attachments
- D. A relational data store for Lotus Domino applications

**Answer: A**

3. What does Alloy software provide?

- A. Intuitive access to the SAP business suite
- B. Office productivity suite software
- C. Online meetings
- D. Calendar and scheduling

**Answer: A**

4. Which Lotus offering provides a complete infrastructure and collaboration solution and is specifically targeted for businesses with 5 to 500 employees with limited or no in-house IT resources?

- A. Lotus Quickr
  - B. Lotus Symphony
  - C. Lotus Foundations Start
  - D. Lotus Complete
- Answer: C**

5. Which competitive advantage does Alloy offer that Microsoft's Duet does not?

- A. Synchronization of the users contacts with the Alloy system
- B. is both a provider and consumer of web services.
- C. Additional extensibility and customization capabilities
- D. Can also be run from a web browser

**Answer: C**

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