



Q&As

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QUESTION 1

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

Correct Answer: C

QUESTION 2

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

Correct Answer: AC

QUESTION 3

Which two objects support creating queues? Choose 2 answers.

- A. Account.
- B. Opportunity.
- C. Lead.
- D. Case.

Correct Answer: CD

QUESTION 4

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help.



In general, the sales reps involved in the deals will not change. How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

Correct Answer: CD

QUESTION 5

Review the following code snippet.

```
<apex:form>
  <apex:commandButton rerender="outputIt" value="Update It"/>
  <apex:inputText value="{!myTextField}"/>
</apex:form>

<apex:outputPanel id="outputIt">
  Value of myTextField is <apex:outputText value="{!myTextField}" escape="false"/>
</apex:outputPanel>
```

Get Cloudy Consulting wants an Architect to assess this code snippet for potential security vulnerabilities. What is one appropriate response from the Architect?

- A. Access Control is the possible threat
- B. Cross-Site Scripting is the possible threat
- C. Arbitrary Redirects is the possible threat
- D. SOQL Injection is the possible threat

Correct Answer: A

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