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**QUESTION 1**

Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown. When the system admin accesses it, he or she sees the full record detail with many more data fields.

What is the likely cause of this issue?

- A. Sales users profile does not have access to the remaining fields.
- B. Page layout assigned to sales user profile has only read-only access to the fields.
- C. Org-wide sharing settings have been set to Private and need to be adjusted to Public Read/Write.
- D. A role-based sharing is missing and should be added for the sales user's role to grant access to the fields.

Correct Answer: A

QUESTION 2

Which advanced tool should Salesforce enable for large-scale Role Hierarchy realignments?

- A. Granular Locking
- B. Partitioning by Divisions
- C. Skinny Table Indexing

Correct Answer: A

QUESTION 3

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Organization-Wide Default for the Account object is Public Read/Write.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Object permissions for the Account object are Create, Read, and Edit.

Correct Answer: A

QUESTION 4

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers



- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

Correct Answer: CDE

QUESTION 5

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

Correct Answer: AB

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