SHARING-AND-VISIBILITY-ARCHITECT^{Q&As}

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QUESTION 1

Besides their own team accounts, sales managers at Universal Containers need to have READ access to all accounts
of the same segment in other countries. Role hierarchy was implemented accordingly (based on countries), but a sales
manager in the US is complaining that he cannot view account records of the same segment in Canada.

What should be done to grant access in a proper way?

A. Create an owner-based sharing rule to grant access to account records that have the same segment to all sales
manager roles.

B. Change the role hierarchy and put all of the sales managers in the US and Canada in the same role.

C. Create criteria-based sharing rules to grant access to account records that have the same segment to all sales
manager roles.

D. Create a public group and include all accounts of the same segment and grant access through a permission set.

Correct Answer: A

A. Owner-Based Sharing RulesAn owner-based sharing rule opens access to records owned by certain users. For
example, acompany\'s sales managers need to see opportunities owned by sales managers in a differentregion. The
U.S. sales manager could give the APAC sales manager access to the opportunitiesowned by the U.S. team using
owner-based sharing.

https://help.salesforce.com/articleView?id=security_sharing_rule_types.htmandtype=

QUESTION 2

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the
last month, and would like to make this list view visible to certain groups of users. Which two options are available to the
Architect for sharing the List View?

A. Public Groups

B. Profiles

C. Roles and Subordinates

D. Manual Sharing

Correct Answer: AC

QUESTION 3

Universal containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-
wide default setting for the custom Delivery object is private. How can an architect advise UC to grant all users at a
distributor access to delivery records for all customer distributor?

A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.

B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.

C. Give ownership of the delivery record to a distributor user.

D. Create a criteria- based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.

Correct Answer: A

QUESTION 4

A custom ServiceFeedback object is used to collect partner feedback. ServiceFeedback records should be available to all internal employees. The OWD is set to Private for external users so partners cannot see feedback from other partner users.

How can the Architect give access to all internal employees?

A. Create a trigger on ServiceFeedback to change ownership to an internal employee.

B. Ensure all the internal users are above the partners in the role hierarchy.

C. Create an Owner based sharing rule for all ServiceFeedback records owned by Partners.

D. Set OWD, for Internal Users to Public Read Only.

Correct Answer: D

QUESTION 5

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery.

What license recommendation will meet distributor needs?

A. Sales Cloud

B. Customer Community Plus

C. Partner Community

D. Customer Community

Correct Answer: C

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