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**QUESTION 1**

Universal Containers wants to unify channels and manage agent workload with omni-channel routing. What required step should a consultant address before configuring omni channel?

What required step should a consultant address before configuring omni channel?

- A. Create SF cases to have omni channel enabled
- B. create the necessary objects in SF
- C. customize service channel settings to define how the org receives work from various sources
- D. From setup select omni channel and select enable omni channel

Correct Answer: D

QUESTION 2

Which three processes are use cases for Visual Workflow? Choose 3 answers

- A. Cross-sell promotions for agents
- B. Decision-based troubleshooting for agents
- C. Assignment of email to a case queue based on subject
- D. Caller verification and creation of a new case
- E. Field validation during case creation

Correct Answer: ABD

QUESTION 3

Customers can contact Universal Appliances to report problems with their appliances within 30 days of delivery. Support agents need quick-view-only access to an external database that stores over 100,000 known product bugs logged by the product engineers. Which solution should a consultant design to meet this requirement? (Choose 2)

- A. Display product bug data in Salesforce via a Visualforce page (or use Lightning Connect)
- B. Use Web Services API to integrate the external database with Salesforce
- C. Create a custom product bug object and import data into Salesforce
- D. Use Bulk API to load the product bug data into Salesforce

Correct Answer: AB



QUESTION 4

How should a consultant provide suggested article functionality to lightning service console users?

- A. Add the suggested article widget to the case page layout.
- B. Add the knowledge component to the service console.
- C. Create email templates with knowledge articles attached.
- D. Add the knowledge tab to the console app.

Correct Answer: B

QUESTION 5

The VP of Services at Universal Containers wants to reduce call center staffing. One of the initiatives is to deflect customer's interaction with a support agent while still providing relevant answers to the customer. How can a consultant automate the use of suggested articles to accomplish this goal?

- A. An email to case inquiry
- B. On-demand email to case
- C. While holding for a support agent
- D. Web-to-case question

Correct Answer: A

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