

# SDM\_2002001040<sup>Q&As</sup>

SDM Certification - CARE

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#### **QUESTION 1**

How do you prove that you are in control of your financial processes?

- A. You can always explain the deviations.
- B. You do not exceed the cost base-line for the half-year.
- C. There are no big deviations between forecast and actual.
- D. You delegate completely to FandC.

Correct Answer: C

#### **QUESTION 2**

Name the essential (bare MINIMUM) after-sales services provided by Care?

- A. Emergency Support, Help Desk, SW Rollout (SW Upgrade/Update) mass installation/deployment.
- B. HWS and Software Maintenance.
- C. SW Installation, SW Rollout, Emergency Support.
- D. Emergency Support, Help Desk, Spare Part Management.

Correct Answer: B

#### **QUESTION 3**

- A Care Program Manager has to enable a customer\\'s NOLS access. Who has to be involved?
- A. FandC and the CT must be involved.
- B. Legal and NOLS support is required to set up a separate agreement.
- C. This can be done by the Care Program Manager alone.
- D. This is an administrative task handled by NOLS support.

Correct Answer: B

#### **QUESTION 4**

A contract is about to expire but there is already a PO for the next year from the customer. Is there a need for CSDA?

A. No, because CSDA is to ensure that NSN doesn\\'t deliver services without money. If there is a PO already in place before expiration, the CaPM just updates the contract end date.



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B. No, because PO is in place and invoicing is uninterrupted. After getting the written consent of the CT head and FandC Controller, contract prolongation in CDB is the next step and delivery continues.

C. Yes, CSDA is still needed because the contract is not signed. It means NSN is legally still vulnerable and management needs to grant written approval to acknowledge the higher risk.

D. Yes, NSN needs to send a CSDA to inform higher management that a contract expired but delivery continues as the PO is in place.

Correct Answer: C

#### **QUESTION 5**

Who is responsible for entering CARE data into NELLE?

- A. Care Program Manager.
- B. Project FandC with the input from CaPM.
- C. Services Account Manager.
- D. Cost and Progress Manager.

Correct Answer: B

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