



SDM_2002001040^{Q&As}

SDM Certification - CARE

Pass Nokia SDM_2002001040 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass4itsure.com/sdm_2002001040.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nokia
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

What is the base-line against which we track Care profit?

- A. As-sold total contract profitability.
- B. Previous LE.
- C. Annual plan.
- D. ATP.

Correct Answer: C

QUESTION 2

What is CaPM's PRIMARY responsibility in the tendering process?

- A. To help the Account Manager to prepare a Customer Care Contract.
- B. To support the Account Manager to negotiate the Care Contract with the Customer.
- C. To consult the Service Engagement Manager to ensure availability of price options for Care Services.
- D. To act as the CT contact to the Care organisation and to support the CT in all tendering activities where Care services are being considered.

Correct Answer: D

QUESTION 3

The following action must take place if NSN are not SOX Compliant:

- A. NSN will be fined 2.5 times the annual value of the contract.
- B. CT Head will be dismissed from NSN with 30 days notice.
- C. A new Contract signed and Customer Purchase Order issued as soon as possible.
- D. We must receive a Customer Purchase Order within 5 working days.

Correct Answer: C

QUESTION 4

Name the essential (bare MINIMUM) after-sales services provided by Care?

- A. Emergency Support, Help Desk, SW Rollout (SW Upgrade/Update) mass installation/deployment.



- B. HWS and Software Maintenance.
- C. SW Installation, SW Rollout, Emergency Support.
- D. Emergency Support, Help Desk, Spare Part Management.

Correct Answer: B

QUESTION 5

What are the three main phases of NSN business?

- A. Sell, Deliver, Care.
- B. Buy, Sell, Install.
- C. Install, Commission, Integrate.
- D. Sell, Install, Care.

Correct Answer: A

[SDM_2002001040 VCE Dumps](#)

[SDM_2002001040 Exam Questions](#)

[SDM_2002001040 Braindumps](#)