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QUESTION 1

Get Cloudy Consulting currently stores information about its customers and partners in the Account object. There are a few details specific to partners that are not applicable to customers. What is the recommended way to display only the information application to each group?

- A. Use Account for customers and create a custom object for partners.
- B. Create record types on Account called Partner and Customer
- C. Create custom object called Partner and Customer

Correct Answer: B

QUESTION 2

A Salesforce associate wants to update an opportunity record they just closed. Which relationship is standard as a Lookup field on an opportunity?

- A. Stage
- B. Account
- C. Quote

Correct Answer: B

QUESTION 3

A Salesforce associate is creating new user accounts for a new project management team. What will be the role of each new team member?

- A. End User
- B. Developer
- C. Builder

Correct Answer: B

QUESTION 4

Get Cloudy Consulting (GCC) wants to customize its Sales application's Home tab with additional components.

Outside of the org, where should GCC's Salesforce associate go to collaborate with others on solutions that might resonate with GCC users?

- A. Explore documents In Help and Training.



B. Ask a question In a Trailblazer Community Group.

C. Search for modules in Trailhead.

Correct Answer: B

QUESTION 5

Which sharing type shares a single, common infrastructure and code base?

A. Metadata

B. Multitenant

C. Trust

Correct Answer: B

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