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**QUESTION 1**

Get Cloud Consulting (GCC) currently uses separate platform for marketing sales, commerce, service, and information technology. As GCC continues to grow, it decides to move all departments onto Salesforce. What would provide GCC the most benefit by moving to the Salesforce Platform?

- A. Salesforce increases security by only requiring employees to remember one password.
- B. Salesforce saves companies money by eliminating the need to purchase licenses for multiple systems.
- C. Salesforce provides a complete view of a company's customers on one unified platform.

Correct Answer: C

QUESTION 2

A Salesforce standard profile end user is looking for specific information on an Opportunity record page. They are overwhelmed by the required scrolling to see the page. What should the user do to simplify the page to see only what they want?

- A. Collapse detail sections.
- B. Remove activities.
- C. Change page layout assignment.

Correct Answer: A

QUESTION 3

An employee at Get Cloudy Consulting recently changed their name. They received a new email address. Where should these changes be updated?

- A. User Record page from Setup
- B. User Profile page
- C. Contact Record page

Correct Answer: B

QUESTION 4

Salesforce is built on objects like Account, Contact, and Opportunity. What is a representation of an object?

- A. A spreadsheet where the records are rows and the fields are columns
- B. Physical visualization of an Account, Contact, or Opportunity



C. A set of relationships that link an Account, Contact, or Opportunity

Correct Answer: A

QUESTION 5

An employee at Get Consulting recently changed their name and received a new username. Where should these changes be updated?

A. Contact Record page

B. User Record page from Setup

C. User profile page

Correct Answer: B

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