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PMI Professional in Business Analysis

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**QUESTION 1**

A company has just finished the development work for a new software sales tracking application and is in the process of validating that the new application meets all of the acceptance criteria defined for the business requirements. During the validation process, a stakeholder discovers that the application does not provide the selection criteria needed to produce the sales volume reporting required by the company's financial department. The business analyst for the project determines that the selection criteria needed was not specified in the system requirements or design specifications.

Which of the following tools and/or techniques might be used by the business analyst to determine how the selection criteria requirement was missed?

- A. Root cause analysis, fishbone diagram, and/or the Five Whys
- B. Scope modeling, Ishikawa diagram, and/or the Five Whys
- C. Root cause analysis, problem tracking, and/or benchmarking
- D. Cause and effect diagram, brainstorming, and/or the Five Whys

Correct Answer: C

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**QUESTION 2**

To reduce the amount of time and effort needed to create a product specification for a project; the business analyst plans to reuse:

- A. risk assessments.
- B. qualitative analysis.
- C. quantitative analysis.
- D. requirements.

Correct Answer: D

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**QUESTION 3**

When eliciting requirements, a good time to consider using the interviewing method is when:

- A. attempting to obtain sign-off on requirements form stakeholders.
- B. there are communication challenges among stakeholders.
- C. assembling a requirements traceability matrix.
- D. there is not enough time to gather requirements from many different sources.

Correct Answer: D

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#### QUESTION 4

A business analyst is working on a project's acceptance criteria. In an early collaboration with the company's stakeholders, the business analyst identified several user groups within the company: "Purchaser," "Shipper," "Customer," and "Agent". The user groups categorize stakeholders with similar needs and create a detailed narrative.

Which technique did the business analyst use for evaluating the solution's acceptance criteria?

- A. Job analysis
- B. Stakeholder analysis
- C. Persona analysis
- D. Risk analysis

Correct Answer: B

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#### QUESTION 5

While preparing a business case, an experienced business analyst faces difficulty in deciding which of three different solution options to recommend. The senior vice president (SVP) who requested the business case favors an outsourced solution; however, an analysis favors a custom-developed solution, either but internally or using contract labor.

To prepare the recommendation, what should the business analyst do?

- A. Perform solution evaluation.
- B. Recommend the SVP's choice, as it is most likely to be adopted.
- C. Review the stakeholder analysis
- D. Formulate a weighted-ranking matrix.

Correct Answer: D

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