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PMI Professional in Business Analysis

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**QUESTION 1**

While preparing a business case, an experienced business analyst faces difficulty in deciding which of three different solution options to recommend. The senior vice president (SVP) who requested the business case favors an outsourced solution; however, an analysis favors a custom-developed solution, either but internally or using contract labor.

To prepare the recommendation, what should the business analyst do?

- A. Perform solution evaluation.
- B. Recommend the SVP's choice, as it is most likely to be adopted.
- C. Review the stakeholder analysis
- D. Formulate a weighted-ranking matrix.

Correct Answer: D

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**QUESTION 2**

In the middle of a project, a new requirement was added to the scope. The business analyst must determine if any impacts, dependencies, or risks are associated with the addition to the scope.

What task should the business analyst perform in order to identify these impacts?

- A. Manage requirements traceability.
- B. Manage assumptions and constraints.
- C. Manage solution scope.
- D. Manage requirements prioritization.

Correct Answer: C

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**QUESTION 3**

A company is developing a new risk management system. The company expects the system to evolve in the near future due to changing government regulations.

Which approach will better cope with the requirements' volatility?

- A. Multivoting
- B. Phased baselining
- C. Comparative analysis
- D. Storyboarding

Correct Answer: B

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#### QUESTION 4

Once a new project has been identified, the business analyst works with project team members to define what will be included in and excluded from the new system. Which of the following has the business analyst defined?

- A. Business case
- B. Business requirements
- C. Solution design
- D. Solution scope

Correct Answer: D

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#### QUESTION 5

A startup company sells organic vegetable and fruit smoothies. Management is tracking a rapid decrease in sales of their best-selling juice, so they contract a business analyst to identify solutions in order to increase sales by comparing similar products offered by competitors.

Which technique or tool should be used?

- A. Trend analysis
- B. Benchmarking
- C. Competitive analysis
- D. Focus group

Correct Answer: C

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