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QUESTION 1

An app builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won.

Which two can satisfy this requirement? (Choose two.)

- A. Use a workflow rule and an outbound message.
- B. Write a trigger to use Apex Managed Sharing to grant access with the Process Improvement team.
- C. Use a flow and an outbound message.
- D. Use a process and Apex code.

Correct Answer: AC

QUESTION 2

Northern Trail Outfitters wants to ensure that if a trail record's Effort_Level__c field is set to Rigorous, then the distance of the trail is 10 miles or more and the time to complete is 5 hours or more. Which validation rule should enforce this criteria?

- A. AND(ISPICKVAL(Effort_Level__c, 'Rigorous

Correct Answer: D

QUESTION 3

When an opportunity closes, close all activities related to that opportunity automatically and create a renewal opportunity.

Which tool would you use for the following use case?

- A. Process builder
- B. Flow
- C. Workflow
- D. Approvals

Correct Answer: B



QUESTION 4

Which two should be considered when creating unmanaged packages? (Choose two.)

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Distributing upgradeable components to other Salesforce orgs.
- D. Distributing open-source projects on the AppExchange.

Correct Answer: AD

QUESTION 5

Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record

Pass Your Certification With Marks4sure Guarantee 82 Salesforce Platform-App-Builder : Practice Test but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

- A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
- B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
- C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
- D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Correct Answer: C

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