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QUESTION 1

The Salesforce user interface includes all of these key elements except _____.

- A. Feed
- B. Action Bar
- C. Navigation Menu
- D. Widgets page
- E. Record view

Correct Answer: D

QUESTION 2

A user asks for a checkbox to be automatically ticked if the annual revenue field is greater than a million. Which formula to trigger a workflow would satisfy this requirement?

- A. AnnualRevenue > 1000000
- B. AnnualRevenue > 1000000 , TRUE, FALSE
- C. IF(AnnualRevenue > 1000000 ,"TRUE","FALSE")
- D. AnnualRevenue

Correct Answer: A

QUESTION 3

Users at Cloud Kicks provided feedback that the time card custom page layout has too many fields on it, and some fields are only needed if other fields are entered. What should an app builder configure to help with this issue?

- A. Separate page layouts
- B. Dependent picklists
- C. Dynamic forms
- D. Lightning web components

Correct Answer: C

QUESTION 4

Shipments at Cloud Kicks (CK) are created and updated by the warehouse staff in a shipping application. The



Information needs to be pushed into Salesforce on a regular basis. CK's app builder creates a custom object called Delivery_c to track the information.

How can the app builder prevent creating duplicate delivery records and update the correct existing records when migrating data from the shipping application?

- A. Use the Import Wizard and match on the tracking number.
- B. Create a unique External ID field and use Dataloader.
- C. Use the Import Wizard and match on the Salesforce ID.
- D. Create a duplicate match rule and use Dataloader.

Correct Answer: B

Creating a unique External ID field on the custom object and using Data Loader to upsert records prevents duplicates and ensures correct record updates by matching the unique ID. References: Salesforce Help - External ID

QUESTION 5

When an opportunity has a discount of more than 40%, notify the CEO via e-mail and request sign-off. Provide a way for the CEO to leave comments.

Which tool would you use for the following use case?

- A. Process builder
- B. Flow
- C. Workflow
- D. Approvals

Correct Answer: D

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