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QUES	TION 1		
In orde	er to associate an Adaptive Model with each pro	position, you need to	
A. link	all propositions with an Adaptive Model decision	n component	
B. crea	ate an Adaptive Model rule for each proposition		
C. cap	ture the customer\\'s response		
D. defi	ne the Adaptive Model instances in Adaptive De	ecision Manager	
Correc	et Answer: D		
QUES	TION 2		
DRAG	DROP		
	ning the Next-Best-Action strategy that drives Alstage refines the proposition selection process.	-powered one-to-one Customer Engagement is a sta Place the stages in the order of implementation.	ged process.
Select	and Place:		
Stag	es	Implementation Order	
	Define the prioritization formula		
	Define the business issue and proposition group hierarchy		
	Define the propositions		
	Define proposition eligibility rule		
Correc	ct Answer:		
Stag	es	Implementation Order	
		Define proposition eligibility rule	Ģ
		Define the propositions	
		Define the prioritization formula	
		Define the business issue and proposition group hierarchy	

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QUESTION 3

The number of results returned by an Interaction History component can be narrowed down based on	
A. the customer lifetime value	
B. the age of the customer	
C. a time period	
D. the total count of propositions in a given channel	
Correct Answer: C	

QUESTION 4

HOTSPOT

As a Strategy Designer, you are setting up the proposition hierarchy for MyCo. Select the correct proposition hierarchy level for each of the hierarchy items identified.

Hot Area:

Hierarchy Item	Prop	osition Hierarchy I	Levels
	Business Issue	Group	Proposition
Free 4G upgrade	0	0	0
Retention	0	0	0
Tablets	0	0	0
Service	0	0	0
Change address	0	0	0
Proactive retention	0	0	0

Correct Answer:

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Hierarchy Item	Proj	oosition Hierarchy l	Levels
SW2 78	Business Issue	Group	Proposition
Free 4G upgrade	0	0	O
Retention	0	0	0
Tablets	0	0	0
Service	0	0	0
Change address	0	0	0
Proactive retention	0	0	0

QUESTION 5

DRAG DROP

A financial institution wants to offer a new exclusive credit card to customers who have spent over USD 1000 in the last six months and have not received an offer for another card. Put the components in the correct order to accomplish this task.

Select and Place:

ponents	Correct order
Filter	
Group By	
Interaction history	
Results	

Correct Answer:



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Components	Correct order	
	Interaction history	
	Results	
	Filter	
	Group By	

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