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QUESTION 1

You are a company with a new and unique product	, and you would like to of	ffer it to the right cu	stomer. Given the
scenario, which is the most effective rule type?			

- A. Decision table
- B. Scorecard
- C. Adaptive Model
- D. Predictive Model

Correct Answer: A

QUESTION 2

As a Strategy Designer, you have created two business issues (Sales and Retention) and a proposition group hierarchy for a mobile company, MyCo. You also defined propositions in the various business issues and groups. In a strategy defined in the "Retention" issue and the "X-Sell" group, you can import ______.

- A. propositions from X-Sell" group
- B. all propositions defined
- C. propositions from all groups under the "Retention" issue
- D. propositions from the Sales issue

Correct Answer: B

QUESTION 3

U+ Bank has launched a new credit card for all customers with a premium bank account. As a Strategy Designer, you need to create propositions that involve the full customer life cycle: marketing, sales, and service. Which two valid propositions do you create? (Choose Two)

- A. Credit card number
- B. Credit card status
- C. No annual fee
- D. Address change

Correct Answer: BD

QUESTION 4



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A customer\\'s propensity to accept a proposition increases when
A. the proposition was rejected by similar customers
B. similar propositions were rejected by the customer
C. similar propositions were accepted by the customer
D. the proposition was accepted by similar customers
Correct Answer: C
Reference: https://community.pega.com/knowledgebase/articles/introduction-adaptive-models-reporting-72
QUESTION 5
A mobile company wants to introduce new data plans to target students. As a strategy designer, you create new data plan offers. Which offer attribute do you need to set to make the offer available in the contact center?
A. Evidence
B. KeyCode
C. Channel

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Correct Answer: D

Test

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