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QUESTION 1

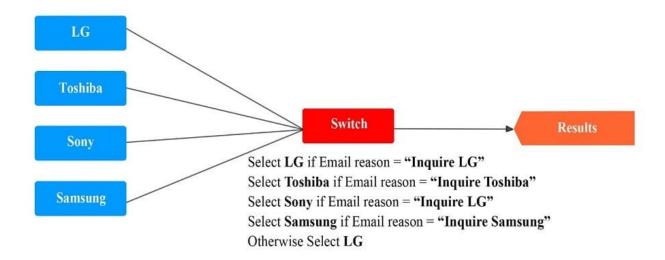
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- A. import results from other strategies
- B. make calculations based upon a list of propositions
- C. filter propositions based on priority and relevance
- D. choose between a sales and a service proposition

Correct Answer: C

QUESTION 2

MyCo, an electronics company, wants to recommend television brands to their customers based on incoming emails. As a Strategy Designer working for MyCo, you create the following Next-Best-Action strategy:



If the Email reason is Inquire LG, what does the Results of the strategy contain?

- A. LG
- B. Sony
- C. Sony, LG
- D. LG, Sony

Correct Answer: A

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QUESTION 3

To create channel-specific Adaptive Model instances, you _____ A. set channel information in the strategy B. set the channel option in the Adaptive Model component C. do nothing; Adaptive Model instances are always channel specific D. create channel specific Adaptive Model definition Correct Answer: B

QUESTION 4

What does a solid arrow from a "Set Property" component to a "Filter" component mean?

- A. There is a one-to-one relationship between a "Set Property" and a "Filter" component.
- B. A property from the "Set Property" component is referenced by the "Filter" component.
- C. To evaluate the "Set Property" component, the "Filter" component is evaluated first.
- D. Information from the "Set Property" component is copied over to the "Filter" component.

Correct Answer: B

QUESTION 5

When a customer is offered a proposition he has already accepted, this is because

- A. the propositions are filtered based on eligibility
- B. there is no filter for previously accepted offers in the strategy
- C. the customer intent was captured incorrectly
- D. the strategy uses interaction history to exclude previously accepted files

Correct Answer: A

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