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**QUESTION 1**

When an Account's custom picklist field called Customer Sentiment is changed to a value of "Confused", a new related Case should automatically be created. Which two methods should a developer use to create this case? (Choose two.)

- A. Process Builder
- B. Apex Trigger
- C. Custom Button
- D. Workflow Rule

Correct Answer: AB

QUESTION 2

What should a developer use to implement an automate approval process submission for case?

- A. Process builder.
- B. An assignment rules.
- C. A workflow rules.
- D. Scheduled apex.

Correct Answer: A

QUESTION 3

A developer needs to create a baseline set of data (Accounts, Contacts, Products, Assets) for an entire suite of tests allowing them to test independent requirements various types of Salesforce Cases.

Which approach can efficiently generate the required data for each unit test?

- A. Add `@IsTest(seeAllData=true)` at the start of the unit test class
- B. Create test data before `test.startTest()` in the test unit.
- C. Use `@TestSetup` with a void method
- D. Create a mock using Stub API

Correct Answer: C

QUESTION 4



The sales management team requires that the lead source field of the Lead record be populated when Lead is converted. What would a developer use to ensure that a user populates the Lead source field?

- A. Validation rule
- B. Formula field
- C. Workflow rule
- D. Process builder

Correct Answer: A

QUESTION 5

The sales team at universal container would like to see a visual indicator appear on both account and opportunity page layout to alert salespeople when an account is late making payments or has entered the collections process. What can a developer implement to achieve this requirement without having to write custom code?

- A. Workflow rule
- B. Formula field
- C. Roll-up summary field
- D. Quick action

Correct Answer: B

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