



P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Where does the Workspaces link in the top menu take the user?

- A. to a list of workspaces the user has access to
- B. to a list of workspace templates
- C. to a list of all workspaces contained in the database
- D. to a list of workspaces the selected module is contained within

Correct Answer: A

QUESTION 2

What does the Statistics view provide the customer?

- A. the ability to prioritize projects
- B. the capability to do multidimensional data analysis
- C. the ability to manage security
- D. the capability to handle notification surveys

Correct Answer: B

QUESTION 3

Which file type is used when adding multiple elements?

- A. Excel (.xls)
- B. Word (.doc)
- C. rich text (.rtf)
- D. text (.txt)

Correct Answer: A

QUESTION 4

How does Rational Focal Point (RFP) help customers achieve value-based decision making in their product portfolio?

- A. provides the hub model to enable product simulation, product success forecasting, and automate idea capture
- B. provides productdevelopment team members with multiple views of each product in a portfolio, grouping the products



by function

C. provides role-based dashboards and scorecards to keep team members on task and the productive

D. allows stakeholders to vote on the value of features or products to determine product inners

Correct Answer: D

QUESTION 5

Which display setting shows elements as colored bars on a timeline?

A. Traceability Matrix

B. Gantt Chart

C. Display news in the view

D. Statistics

Correct Answer: B

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