# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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**QUESTION 1**

Which chart does a user right-click to display Disagreement Indicators?

A. Bar Chart

B. Stacked Bar Chart

C. XYChart

D. Radar Chart

Correct Answer: B

**QUESTION 2**

Where does the Workspaces link in the top menu take the user?

A. to a list of workspaces the user has access to

B. to a list of workspace templates

C. to a list of all workspaces contained in the database

D. to a list of workspaces the selected module is contained within

Correct Answer: A

**QUESTION 3**

For Product Management, Rational Focal Point (RFP) provides three capabilities that are key to building the right products forthe right markets at the right time. What is NOT one of the three key capabilities offered by RFP?

A. automated idea capture

B. value-based selection

C. system modeling

D. product investment visibility

Correct Answer: C

**QUESTION 4**

Which customer pain point is best addressed by the Visualize feature of Rational Focal Point (RFP)?

A. need for facts not opinions to support requirement priorities

B. unclear requirements

C. not being agile enough to react to the market

D. late product releases due to changing scope/priorities

Correct Answer: A

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## QUESTION 5

What is a characteristic of a view that hasactivated workflow in Rational Focal Point (RFP)?

A. Attributes in the view are always visible, independent of the state.

B. Workflow transitions can only be configured by Global Administrators.

C. Users can only update the current state with defined transitions.

D. It is possible to have several prerequisites that need to be fulfilled before transitions can be made.

Correct Answer: C

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