P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

How does Rational Focal Point (RFP) help customers achieve value-based decision making in their product portfolio?

A. provides the hub model to enable product simulation, product success forecasting, and automate idea capture

B. provides productdevelopment team members with multiple views of each product in a portfolio, grouping the products by function

C. provides role-based dashboards and scorecards to keep team members on task and the productive

D. allows stakeholders to vote on the value of features or products to determine product inners

Correct Answer: D

QUESTION 2

What is the function of the Comparison Listwhen prioritizing elements?

A. to show which elements have been compared the most and least

B. to show the consistency of the prioritization

C. to show all prioritizations for a given criterion

D. to show how different users compared the same elements

Correct Answer: C

QUESTION 3

Rational Focal Point (RFP) helps customers with several types of detailed planning. However, RFP is NOT designed to helpwith which type of detailed planning?

A. roadmap planning

B. market planning

C. resource planning

D. release planning

Correct Answer: C

QUESTION 4

A customer has project-related data spread out in different Excel documents and MS Project files, which reduces transparency of the organization work. Which feature in RFP can help this customer to consolidate and provide an overview of project data?
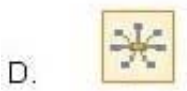
A. history attributes to organize and display working history of the project

B. e-mail notifications, which provide rankings as to importance and most use

C. data stored in one database, the Gantt chart andintegration to MS Project

D. report generation, which can be customized

Correct Answer: C

QUESTION 5

Which icon takes the user to the Relational Graph view?

A. Option A

B. Option B

C. Option C

D. Option D

Correct Answer: D

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