



# P2020-795<sup>Q&As</sup>

IBM Decision Optimization Technical Mastery Test v2

**Pass IBM P2020-795 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/p2020-795.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which situation requires further discovery?

- A. The project budget is not yet fixed.
- B. The client has not yet provided data for a proof of concept.
- C. The key stakeholders have not attended the workshop sessions.
- D. The Time To Pay value cannot exactly be determined.

Correct Answer: B

---

**QUESTION 2**

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which outcomes are essential to conclude the discovery?

- A. An understanding of the business situation as well as the technical and financial information.
- B. An understanding of the business situation as well as the solution overview and the solution approach.
- C. The stakeholders being convinced as well as the technical and financial information.
- D. The definition of a Proof of Concept has been established as well as the solution overview and the solution approach

Correct Answer: B

---

**QUESTION 3**

At an initial meeting, the prospect asks for an estimate of the ROI for a custom optimization solution. A suitable next step would be to:

- A. Offer an evaluation copy of CPLEX.
- B. Offer to develop a detailed Proof of Concept.
- C. Suggest a Discovery Workshop to clarify the business use case and scope a solution.
- D. Explain that ROI is difficult to estimate, but always significant

Correct Answer: C

---

**QUESTION 4**

A technical seller conducts an IBM Decision Optimization Discovery Workshop with the client. What are desired outcomes of this session?



- A. Obtain financial information in order to estimate Time to Payback and understand the desired situation and the targeted revenue/cost/risk improvements.
- B. Obtain financial information in order to estimate Time to Payback and find out the available budget
- C. Understand compliance regulations of the client and find out the available budget.
- D. Understand compliance regulations of the client and understand the targeted revenue/cost/risk improvements.

Correct Answer: D

---

#### QUESTION 5

How do Operations Researchers benefit from the OPL modeling capabilities offered by I6M CPLEX Optimization Studio?

- A. IMPROVE MODEL PERFORMANCE
- B. PROCESS BIG DATA.
- C. DEVELOP MODELS VERY RAPIDLY.
- D. REDUCE MEMORY FOOTPRINT

Correct Answer: C

[Latest P2020-795 Dumps](#)

[P2020-795 VCE Dumps](#)

[P2020-795 Practice Test](#)