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QUESTION 1

A nonprofit receives grants so it can offer scholarships to students who attend the nonprofit\\'s community training programs.

A. NPSP to track the grants the nonprofit receives; Gift Entry to track the scholarships the nonprofit offers; Education Data Architecture to track the training programs.

B. Program Management Module to track the grants the nonprofit receives; Outbound Funds Module to track the scholarships the nonprofit offers; Education Data Architecture to track the training programs.

C. Outbound Funds to track the grants the nonprofit receives; NPSP to track the scholarships the nonprofit offers; Education Data Architecture to track the training programs

D. NPSP to track the grants the nonprofit receives; Outbound Funds Module to track scholarships the nonprofit offers; Program Management Module to track the training programs

Correct Answer: D

QUESTION 2

A nonprofit stores a government-issued personal identification number on each constituent\\'s Contact record in an encrypted field.

What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users?

A. View All Data system permission

B. View Encrypted Data system permission

C. Manage Encryption Keys system permission

D. View All Contact object permission

Correct Answer: B

QUESTION 3

A nonprofit organization is using a free trial of Nonprofit Cloud and engages with a consultant to do some custom configuration work. The consultant starts to gather requirements and look at the overall design. Which two things should the consultant know about the trial experiences available on the Salesforce.org website?

A. Five licenses are included at no cost for qualified customers

B. The trial choices include Lightning Enterprise or Lightnng Enterprise + NPSP

C. The free trial period is for 30 days

D. It is a Developer Edition org

Correct Answer: BC

QUESTION 4

The executive director at a nonprofit organization wants to have a report to see how much each board member has raised by either direct gifts or gifts they helped to influence for this fiscal year. There is a custom checkbox field on the Contact record to indicate board members.

How should the consultant create this report?

A. Use the Opportunities report type. Add a cross filter for Contacts with Board Member = TRUE. Summarize the Total Gifts this Year and Soft Credits this Year fields.

B. Use the Contacts and Accounts report type. Add a field filter for Board Member = TRUE. Include the Total Gifts this Year and Soft Credits this Year fields.

C. Use the Opportunities report type. Add a field filter for Contacts with Board Member = TRUE. Group results by the Total Gifts this Year and Soft Credits this Year fields.

D. Use the Contacts and Accounts report type. Add a field filter for Board Member = TRUE. Add a cross filter for Opportunities with Soft Credits. Group results by Giving Totals.

Correct Answer: B

QUESTION 5

A nonprofit wants its supporters to send advocacy messages to elected officials and then record which supporters sent the messages. Which two solutions should the consultant recommend to meet the requirement? Choose 2 answers

A. Organize advocacy messages into Campaigns and add the Contacts who take action as Campaign Members.

B. Configure Marketing Cloud to send advocacy messages from the supporters.

C. Use an online advocacy platform from the AppExchange that syncs to Salesforce.

D. Set a new NPSP Engagement Level on a Contact every time a Contact sends an advocacy message.

Correct Answer: AB