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QUESTION 1

What impact does the manager commission schedule have on the commissions a Manager receives?

- A. Manager schedules have no impact on the commission the Manager receives. It is only used for reporting purposes.
- B. Manager schedules calculate commission for Sales Managers based on the sales they make only. Employee commissions do not affect the Manager.
- C. Manager schedules calculate commission for Sales Managers based on the sales made by Sales Reps they supervise as well as the sales they make directly.
- D. Manager schedules calculate commission for Sales Managers based on the sales made by all Sales Reps regardless of reporting structure as well as the sales they make directly.

Correct Answer: C

QUESTION 2

A client wants to track product lines within their financials, which exist inside of their business units. Which native segment supports this requirement?

- A. Create Departments to align with General Ledger accounts.
- B. Create Locations for each product line.
- C. Create Revenue Streams as Location.
- D. Create Classes to associate with Items.

Correct Answer: A

QUESTION 3

Which feature allow you to record the invoice for an entire sales order, even if all items on the order are not shipped?

- A. Advanced Billing
- B. Advanced Shipping
- C. Advanced Inventory Management
- D. Advanced Receiving

Correct Answer: B

Reference: https://docs.oracle.com/en/cloud/saas/netsuite/ns-online-help/chapter_N1215966.html

QUESTION 4



Which scenario requires an Advanced Electronic Bank Payments license?

- A. Customize Payment File Template for Positive Pay
- B. Automate processing of payments in batches
- C. Rollback of Payment File Administration
- D. Aggregate bills to a single payment

Correct Answer: B

Reference: <https://www.netsuite.com/portal/assets/pdf/ds-netsuite-electronic-payments.pdf> (5)

QUESTION 5

If Advanced Shipping is enabled, which statement is true about crediting a Vendor Return?

- A. A bill credit for the item amount can be created before shipment.
- B. A bill credit for the amount of the item can only be created after shipment.
- C. A bill credit cannot be created if the credit is not equal to the amount of the item being shipped.
- D. A bill credit is automatically created when a Vendor Return Authorization is created.

Correct Answer: B

Reference: <https://www.bistasolutions.com/resources/blogs/netsuite-supply-chain-management/>

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