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QUESTION 1

The director of a big data organization appreciates the overall Nutanix value proposition but is skeptical that it can perform in a large Splunk deployment.

Which case studies should you use to overcome the skepticism?

A. Bentley\\'s

B. Maryland Lottery

C. Hitachi

D. NASDAQ

Correct Answer: D

QUESTION 2

A customer adopts Nutanix for their VDI workload. In a followup discussion, it becomesapparent that the customer has newfound user profile and home directory storage.

Which Nutanix product should be positioned to this custome?

A. ABS

B. AHV

C. Beam

D. AFS

Correct Answer: D

QUESTION 3

A customer is releasing an RFP for their DR site. Youwant Nutanix NearSync to be arequirement. Which requirement should be included in the RFP to support this goal?

A. Must have 1min RPO capability

B. Must have snapshots capability

C. Must have fibre connectivity between sites

D. Must have compression enabled by deault

Correct Answer: A

QUESTION 4

A prospect who just bought new UCS servers needs a storage refresh and is interested in Nutanix. How should you proceed?

A. Uncover when the servers will be up for refresh

B. Discuss the ability of Nutanix to backup to AWS

C. Discuss the ability of Nutanix to add storageonly nodes

D. Determine if the servers fall on the Nutanix compatibility matrix

Correct Answer: D

QUESTION 5

How does Nutanix allows Splunk to take full advantages of servers virtualization without the limitation of other solutions?

A. Nutanix AFS delivers high performance storage for virtualization usable by Splunk

B. Capacity Advisor will help Splunk administrators tweak storage tiers on the Nutanix platform

C. Nutanix DSF (Distributed Storage Fabric) allows Splunk indexers to access data locally

D. Deduplication will reduce the footprint of the data making virtualization more straight forward

Correct Answer: C

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