VCE & PDF
Pass4itSure.com

NCSR-LEVEL-2^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 2

Pass Nutanix NCSR-LEVEL-2 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass4itsure.com/ncsr-level-2.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix
Official Exam Center

SATISFACTION GUARANTEED
100%
SATISFACTION GUARANTEED

QUESTION 1

A prospect is considering Nutanix but says that 10% of their workload runs on bare metal. How should you respond to the customer?

A. Nutanix can support bare metal workloads through ABS such as Oracle RAC and Microsoft SQL

B. Nutanix will be announcing the ability to support bare metal for the first time in their new release

C. Nutanix partners with a 3rd party software to allow customers to run bare metal workloads

D. The customer needs to virtualize in order to use Nutanix

Correct Answer: A

QUESTION 2

A customer is using legacy infrastructure. The existing legacy infrastructure vendor\\'s sales team is competing for this project. The customer wants to continue to use thatserver platform. What should a Nutanix seller position to the customer in this case?

A. Prism

B. Nuatnix NX

C. Nutanix Software

D. Xi

Correct Answer: C

QUESTION 3

A VDI administrator is frustrated with being unable to scale home directories, userprofiles, and departmental shares as the number of VDI users grows. Which feature should he use to solve this problem?

A. AFS has elastic capabilities

B. AFS allows users to collaborate on files easier

C. AFS can mitigate the effects of a bootstorm

D. Prism helps troubleshoot issues much faster

Correct Answer: A

QUESTION 4

Which differentiating Nutanix technology enables customers the advantage of runningdifferent workloads on newer

hardware generation nodes within cluster withoutcompromising performance compared to 3-tier environments that lack this ability?

A. Data Locality

B. AHV

C. Boost acceleration

D. Snapshots

Correct Answer: A

QUESTION 5

Which Nutanix product provides centralized governance based on role-based accesscontrol to improve ROI and reduce TCO?

A. Calm

B. Prism

C. Sizer

D. X-ray

Correct Answer: B