



# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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**QUESTION 1**

A VDI administrator is frustrated with being unable to scale home directories, userprofiles, and departmental shares as the number of VDI users grows. Which feature should he use to solve this problem?

- A. AFS has elastic capabilities
- B. AFS allows users to collaborate on files easier
- C. AFS can mitigate the effects of a bootstorm
- D. Prism helps troubleshoot issues much faster

Correct Answer: A

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**QUESTION 2**

How is the Prism User Interface accessed?

- A. From a storage array
- B. From a locally installed Windows application
- C. Through the Nutanix Marketplace
- D. Via any web-based browser

Correct Answer: D

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**QUESTION 3**

What differentiator refers to the ability to avoid 3-tier architecture performance degradation when adding users or workloads to an existing environment?

- A. Predictable Linear Performance
- B. Enterprise Cloud Services
- C. CPU Performance
- D. Time to Deploy

Correct Answer: A

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**QUESTION 4**

A prospect is looking for a cost-effective, on-prem alternative to AWS ElasticFile Services (EFS). What should you highlight to this prospect?



- A. Nutanix ABS exposes iSCSI block storage and is natively integrated into Nutanix
- B. Nutanix ACS is natively integrated into Nutanix and has a broad ecosystem
- C. Nutanix AFS is simple, scalable, enterprise class, and is natively integrated into Nutanix
- D. Nutanix AFS has broad ecosystem support and can handle high enterprise performance requirement

Correct Answer: C

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#### QUESTION 5

An IT administrator is frustrated with having to create multiple and similar environment everyday. Which Nutanix solution can automate this task?

- A. Acropolis
- B. AHV
- C. Flow
- D. Calm

Correct Answer: D

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