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**QUESTION 1**

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?

- A. Virtualize servers
- B. Reduce recovery time objective
- C. True single-pane management
- D. High availability

Correct Answer: C

QUESTION 2

A prospect is considering Nutanix but says that 10% of their workload runs on bare metal. How should you respond to the customer?

- A. Nutanix can support bare metal workloads through ABS such as Oracle RAC and Microsoft SQL
- B. Nutanix will be announcing the ability to support bare metal for the first time in their new release
- C. Nutanix partners with a 3rd party software to allow customers to run bare metal workloads
- D. The customer needs to virtualize in order to use Nutanix

Correct Answer: A

QUESTION 3

The IT team likes the simplicity of the block, file and platform services offered by AWS. The team prefers to keep these services on-prem. Which Nutanix product can natively include this type of functionality and deliver it on-prem?

- A. X-ray
- B. Flow
- C. Acropolis
- D. Xi

Correct Answer: C

QUESTION 4

A customer needs to simplify their physical network infrastructure and move towards software defined network architecture. Which Nutanix solution should you propose to the customer?



- A. Calm
- B. AHV
- C. Flow
- D. Prism

Correct Answer: C

QUESTION 5

A customer struggles with application-level security. Policy creation for the applications is difficult due to lack of domain knowledge or application complexity. Which Nutanix product can address this issue?

- A. Prism Pro
- B. AHV
- C. Flow
- D. Acropolis Network Services

Correct Answer: D

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