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QUESTION 1

A customer needs to reduce the number of highly paid IT specialists required for the management of storage and virtualization. Which Nutanix product should you propose to solve this problem?

- A. Xi
- B. Prism
- C. AFS
- D. Sizer

Correct Answer: B

QUESTION 2

Which Nutanix product provides centralized governance based on role-based access control to improve ROI and reduce TCO?

- A. Calm
- B. Prism
- C. Sizer
- D. X-ray

Correct Answer: B

QUESTION 3

What are the benefits of term-based licensing offered from Nutanix?

- A. It is the only software offering that applies to all hardware platforms
- B. It includes a free subscription to Prism Pro
- C. It is transferable from one Nutanix validated hardware platform to another
- D. It includes special features such as deduplication and compression

Correct Answer: C

QUESTION 4

A prospect is considering Nutanix but says that 10% of their workload runs on bare metal. How should you respond to the customer?



- A. Nutanix can support bare metal workloads through ABS such as Oracle RAC and Microsoft SQL
- B. Nutanix will be announcing the ability to support bare metal for the first time in their new release
- C. Nutanix partners with a 3rd party software to allow customers to run bare metal workloads
- D. The customer needs to virtualize in order to use Nutanix

Correct Answer: A

QUESTION 5

A customer needs to eliminate hypervisor licensing and reduce costs at the DR site. Which Nutanix product should be used to meet this goal?

- A. Calm
- B. AHV
- C. AFS
- D. Flow

Correct Answer: B

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