

# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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#### **QUESTION 1**

The IT team likes the simplicity of the block, file and platform services offered by AWS. The team prefers to keep these services on-prem. Which Nutanix product can natively include this type of functionality and deliver it on-prem?

A. X-ray

B. Flow

C. Acropolis

D. Xi

Correct Answer: C

#### **QUESTION 2**

A customer\\'s security team needs to isolate their employees from contractors in their VDI deployment. Which Nutanix product meets this requirement?

A. X-ray

B. AHV

C. Flow

D. Calm

Correct Answer: C

#### **QUESTION 3**

What provides free access to an environment with several clusters capable of showcasing various hypervisors, Prism interfaces, and hardware platforms?

A. X-Ray

- B. Nutanix Cloud Management Platform
- C. demo.nutanix.com
- D. Nutanix Cluster check

Correct Answer: C

#### **QUESTION 4**

An IT administrator is frustrated with having to create multiple and similarenvironment everyday. Which Nutanix solution can automate this task?



- A. Acropolis
- B. AHV
- C. Flow
- D. Calm
- Correct Answer: D

#### **QUESTION 5**

A Vmware customer is in between buying cycle and indicates they lack the budget forboth storage and server. Which strategy should you use to address the customer\\'sconstraints in this situation?

- A. Engage distribution to leverage Nutanix buy-back program
- B. Recommend a Nutanix healthcheck of their current environment
- C. Review their Vmware spending and explore a migration to AHV
- D. Set a meeting when their refresh cycles coincide

Correct Answer: C

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