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QUESTION 1

How will an HDD failure affect VMs with data on the failed device?

- A. The VMs will crash, and will be restarted once the failed HDD has been replaced and the data has been restored.
- B. A live migration will be initiated, moving the affected VMs to a host that contains the replica data.
- C. The VMs will remain operational on that host and continue to function normally with no noticeable impact
- D. An HA event will occur, causing the affected VMs to restart on a node that contains the replica data.

Correct Answer: C

QUESTION 2

A customer is asking for a quote for a hybrid cluster to run general purpose VMs and an ERP application containing a 500GB database. The customer has a VSAN ReadyNode quote already and looking for a comparable Nutanix solution. They share the following specifications

1.
3 hosts
2.
2 x E5-2640v4 CPU
3.
512GB RAM
4.
1 x 480GB SSD
5.
2 x 8TB HDD
6.
2 x 1GB NIC

Which two aspects of the requested configuration should cause concern and need for further discovery? (Choose two.)

- A. 2 x E5-2640v4 CPU
- B. 512GB RAM
- C. 1 x 480GB SSD
- D. 2 x 8TB HDD



E. 2 x 1GB NIC

Correct Answer: CE

QUESTION 3

A customer has successfully deployed Citrix XenDesktop on Nutanix,

They value the product but view Nutanix as a VDI appliance. The customer mentions a cloud initiative.

Which open-ended discovery question should the SE ask to start a conversation about expanding beyond VDI workloads?

- A. Does your company use Microsoft Exchange?
- B. Are you using Time Stream for the VDI workloads?
- C. What is your process for evaluating new methodologies and technologies?
- D. Have you reviewed additional features Nutanix like Calm or Beam yet?

Correct Answer: D

QUESTION 4

An administrator has a VM that consumes large amounts of storage and has the following characteristics:

1.

Create large / sequential writes

2.

Data must be kept for years

3.

Data is normally only accessed at the end of the year to run report

The administrator decides to use Erasure Coding to save space.

Which feature should the administrator utilize to save space for this VM?

- A. Inline Compression
- B. Flash Mode
- C. Cache Dedup
- D. Post-Process Compression



Correct Answer: A

QUESTION 5

A prospect discloses they have had multiple instances of unplanned downtime in the last 3 months due to server hardware failures. The team has been through multiple reorganizations in support of a struggling cloud migration project. As a result, communication within the team has suffered and some notifications from their SNMP based monitoring solution have been ignored.

Which Nutanix feature should the SE highlight?

- A. Pulse
- B. Insights
- C. Prism
- D. Watchtower

Correct Answer: A

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