



# MB6-897<sup>Q&As</sup>

Microsoft Dynamics 365 for Retail

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### QUESTION 1

For which three objects can you apply price adjustments? Each correct answer presents a complete solution.

- A. specific product
- B. specific customer
- C. specific channel
- D. product variant
- E. product category

Correct Answer: ADE

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/price-adjustments-discounts>

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### QUESTION 2

Which two ways are sales orders created when you post a statement? Each correct answer presents a part of the solution.

- A. One sales order is created for all customer sales.
- B. One sales order is created for each customer sale.
- C. One sales order is created for each cash and carry sale.
- D. One sales order is created for all cash and carry sales.

Correct Answer: BD

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/retail-statements>

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### QUESTION 3

You need to set up a new employee to allow them to perform duties in a retail store. Which three tasks must you complete? Each correct answer presents part of the solution.

- A. Set up a position.
- B. Set up a worker.
- C. Set up the address books for store-worker assignments.
- D. Create a job and assign point of sale (POS) permissions to the job.
- E. Create a new identity for a worker.

Correct Answer: ABD



#### QUESTION 4

You create an organizational hierarchy that is divided into regions.

You need to ensure the stock levels are maintained in accordance with the hierarchy structure.

What should you do?

- A. Create separate organization hierarchies for each region.
- B. Add the retail assortment purpose to the organization hierarchy.
- C. Add the retail replenishment purpose to the organization hierarchy.
- D. Set up replenishment for buyers push or cross-docking in Inventory management.

Correct Answer: C

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#### QUESTION 5

You are preparing to close a retail store for the day.

You need to view the cash drawer balance.

What should you do?

- A. Perform a tender declaration.
- B. Print the Z report.
- C. Print the X report.
- D. View the journal.

Correct Answer: B

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