



MB6-896^{Q&As}

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

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QUESTION 1

When a receipt date is entered on a sales order, the system must compute the shipment date and adjust the priority for shipment.

You need to configure Microsoft Dynamics 365 for Finance and Operations to meet the requirements.

Which three parameters should you configure? Each correct answer presents part of the solution.

- A. working days
- B. sales lead time
- C. stock availability
- D. delivery date control
- E. reservation status

Correct Answer: BCD

QUESTION 2

You need to estimate how much inventory will be required for your customers over the next six months.

Which feature should you use?

- A. Continuity plans
- B. Supply forecasts
- C. Demand forecasts
- D. Safety stock

Correct Answer: C

QUESTION 3

You enter an order into Microsoft Dynamics 365 for Finance and Operations for a customer.

Your company payment terms require that customer to prepay for all shipments. The customer does not have the payment information available when you enter the order into the system.

You need to prevent the sales order from being processed.

- A. Create an order event.
- B. Change the reservation method on the order.
- C. Add a note to the order.



D. Place the order on hold.

Correct Answer: A

QUESTION 4

You create 10 new product masters and release them to a legal entity.

You need to validate that the product setup is complete.

Which three fields does the Validate function check to ensure that a value is populated? Each correct answer presents part of the solution.

- A. Charges group
- B. Item model group
- C. Cost group
- D. Item group
- E. Product dimension group

Correct Answer: BCD

QUESTION 5

You work with a vendor who supplies you with apparel and sporting goods products.

You negotiate a new purchase agreement with the vendor.

The agreement terms you have arranged with the vendor are for a three percent discount on apparel and sporting goods products when the order exceeds \$50,000.00.

Which commitment type should you use?

- A. Product quantity
- B. Product value
- C. Product category value
- D. Value

Correct Answer: A

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