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Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

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QUESTION 1

You have a small production facility that does not use production routes.

You need to consume items in production and reduce stock.

Which type of journal would you use?

A. Inventory adjustment

B. Item arrival

C. Counting

D. Bill of materials (BOM)

Correct Answer: D

QUESTION 2

Which two choices are required to confirm a quotation? Each correct answer presents part of the solution.

A. Quotation must be set to a status of Sent.

B. Prospect must be converted to a customer.

C. Prospect must contain a contact.

D. Quotation must be set to a status of Approved.

Correct Answer: CD

QUESTION 3

You need to add a flat fee of $500.00 for freight to any sales order that includes item number A0001. What should you configure?

A. charge codes

B. change management

C. delivery schedules

D. direct delivery

Correct Answer: C

QUESTION 4

For all the customers in a specific geographical area, you must assess a four percent charge due to a recent government regulation.

You need to configure Microsoft Dynamics 365 for Finance and Operations to automatically assess the charge for appropriate customers.

What should you configure?

A. a delivery charge group

B. a customer charge group

C. a service item

D. a state sales tax group

Correct Answer: D

QUESTION 5

You need to enable the purchase order (PO) process to initiate for a vendor when the vendor accepts a PO. Which option should you choose?

A. Active (PO is auto-confirmed)

B. Not active

C. Pending

D. Active (PO is not auto-confirmed)

Correct Answer: A

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