



MB6-892^{Q&As}

Microsoft Dynamics AX Distribution and Trade

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**QUESTION 1**

Your supervisor asks you to complete the sales quotations that you have sent to a series of prospects.

Which two actions must you perform on each sales quotation to process it? Each correct answer presents part of the solution.

- A. Clear the order holds.
- B. Mark the quotation as effective.
- C. Generate a confirmation.
- D. Convert the prospects to customers.

Correct Answer: BC

QUESTION 2

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

- A. Convert the prospect to a customer, and then confirm the sales quotation.
- B. Cancel the sales quotation, and then enter a new sales order.
- C. Confirm the sales quotation, and then enter a new sales order.
- D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.

Correct Answer: D

QUESTION 3

You create and post a payment journal with a method of payment that is configured with bridging accounts. The bank notifies you that the payment has cleared the account. What should you do next?

- A. Create a general journal, and use the Bridged transactions feature to select and move the payment to a Bank account.
- B. Create a general journal with an offset account for the correct bank, and use the Settlement feature to select the Bridged transactions to clear.
- C. Create a general journal, adding lines to debit the bridging accounts and credit the bank account, then use the



Bridged transaction feature to mark the journal lines for settlement.

D. Create a general journal, adding lines to debit the bridging account and credit the bank account, then use the bank reconciliation feature to settle the Bridged transaction with the bank transaction.

Correct Answer: D

QUESTION 4

Which three types of transactions can you configure on the Default order settings form? Each correct answer presents part of the solution.

- A. Quality order
- B. Purchase order
- C. Sales order
- D. Inventory
- E. Quarantine order

Correct Answer: BCD

QUESTION 5

You are the purchasing administrator for your company. You need to create a purchasing policy.

Which two policy rules should be selected to manage employee access to specific categories in the procurement category hierarchy and to define rules that control the requisition creation process? Each correct answer presents part of the solution.

- A. Category access policy rule.
- B. Replenishment category access policy rule.
- C. Requisition purpose rule
- D. Purchase requisition control rule

Correct Answer: AD

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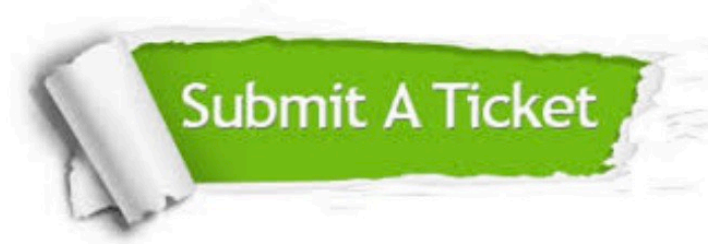
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