

# MB6-892<sup>Q&As</sup>

Microsoft Dynamics AX Distribution and Trade

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#### **QUESTION 1**

You are the accounts receivable manager.

You need to configure Microsoft Dynamics AX Distribution and Trade so that your customer receives a 6 percent discount on all low-margin items that they buy from you from April 1 through April 30.

What should you create?

A. a purchase agreement

B. a price discount journal

C. a line discount journal

D. a sales agreement

Correct Answer: B

#### **QUESTION 2**

You need to register a pallet controlled item.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

- A. Complete a pallet transport.
- B. Post an arrival journal.
- C. Use the Direct registration function on the Arrival overview form.
- D. Use the registration function on the order line.

Correct Answer: AB

#### **QUESTION 3**

You are the purchasing agent for your company.

You need to create a request for quotation (RFQ) for a product that is not in the item drop-down list.

Which type of line item should you create?

- A. Category
- B. Open
- C. Solicitation D. Item

Correct Answer: A

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#### **QUESTION 4**

You need to set up locations for a warehouse that will store finished goods for one of your company\\'s divisions.

What are three possible details that you can specify for the locations? Each correct answer presents a complete solution.

- A. The maximum number of pallets
- B. The physical dimensions
- C. The inventory dimensions
- D. The maximum dimensions of the items
- E. The maximum weight that can be stored

Correct Answer: ABE

#### **QUESTION 5**

You need to explain the new sales quotation process to your sales team.

You want to cover the items that are included in the basic quotation to the customer.

Which three items are included in a quotation? Each correct answer presents part of the solution.

- A. trade agreements
- B. sales agreements
- C. discounts
- D. taxes and surcharges
- E. direct delivery

Correct Answer: ACD

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