



MB6-892^{Q&As}

Microsoft Dynamics AX Distribution and Trade

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**QUESTION 1**

You are an accounts receivable manager.

Your company wants its top 10 customers in August to receive a best-selling product at a reduced price.

You need to establish a price.

Which two actions should you perform to configure Microsoft Dynamics AX Distribution and Trade for this task? Each correct answer presents part of the solution.

- A. Set up the item sales price in the released product table.
- B. Set up a Customer group for the 10 customers to be assigned to.
- C. Set up a price/discount journal.
- D. Set up a Price/Discount group for the 10 customers.

Correct Answer: CD

QUESTION 2

You are the purchasing agent for your company.

You create a purchase requisition workflow to control the process.

What are two activities that happen during this process? Each correct answer presents part of the solution.

- A. submitting the purchase order to the vendor
- B. submitting a purchase requisition
- C. creating a purchase order
- D. approval of the purchase requisition

Correct Answer: BD

QUESTION 3

You create a new purchase order and add a line that has a product, quantity, and unit price.

You need to send the purchase order to the vendor.

What should you generate?

- A. A receipts list
- B. A product receipt



- C. A pro forma receipts list
- D. A confirmation

Correct Answer: B

QUESTION 4

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

- A. Convert the prospect to a customer, and then confirm the sales quotation.
- B. Cancel the sales quotation, and then enter a new sales order.
- C. Confirm the sales quotation, and then enter a new sales order.
- D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.

Correct Answer: D

QUESTION 5

You are the purchasing manager for your company.

You set up a Best Supplier in a Vendor group, but after 6 months of using that group, you need to change the settings for that vendor to those of another vendor group.

What are two possible ways to achieve this goal? Each correct answer presents part of the solution.

- A. Change the vendor group associated with the vendor.
- B. Delete the vendor, and then re-set the vendor up with a different account and different vendor group.
- C. Change the settings on the vendor group associated with the vendor.
- D. Change the individual settings, including the posting profiles and default settings, on the vendor to those of the desired group.

Correct Answer: AC



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