



# MB5-705<sup>Q&As</sup>

Managing Microsoft Dynamics Implementations

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### QUESTION 1

The diagnostic phase includes which two deliverables? (Each correct answer presents part of the solution. Choose two.)

- A. risk and issues register
- B. high-level project charter
- C. solution design document
- D. statement of work

Correct Answer: BD

**Diagnostic Phase Purpose** To gather enough information to define the high-level project charter and make a confident proposal for the implementation phases. The Diagnostic phase starts during the sales process and ends with an accepted proposal and statement of work (SOW) for the next part of the implementation project. The major deliverable for this phase is the SOW and the Budgetary Estimate Proposal.

**Deliverables**

(B) High-Level Project Charter High-Level Project Plan (D) Statement of Work Budgetary Estimate Proposal [Optional] Decision Accelerator Deliverables, including Customer Reports Milestones

Customer accepts the SOW and the Budgetary Estimate Proposal, including the high-level project charter and high-level project plan.

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### QUESTION 2

You decide that a customer should be using the agile project type. Which statement would cause you to make this decision?

- A. The customer requirements are not fully defined, and the customer needs flexibility to accommodate changing business priorities.
- B. The customer requirements are clearly defined, and the customer needs flexibility to accommodate changing business priorities.
- C. The customer requirements are not fully defined, and the customer does not have changing business priorities.
- D. The customer requirements are clearly defined, and the customer does not have changing business priorities.

Correct Answer: A

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### QUESTION 3

What is copied into the sprint backlog within each sprint cycle?



- A. requirements subset
- B. technical review
- C. solution testing
- D. daily build

Correct Answer: A

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#### QUESTION 4

You are a project manager working with a client who has specific feature needs, moderate to complex customizations, and minimal business process mapping completed. You need to recommend a project type for the client. Which project type should you recommend?

- A. agile
- B. enterprise
- C. standard
- D. rapid

Correct Answer: A

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#### QUESTION 5

You need to create a proposal for the final licensing and services agreement.

Which two roles should be involved in creation of the proposal? (Each correct answer presents part of the solution. Choose two.)

- A. account manager
- B. project manager
- C. sales representative
- D. engagement manager

Correct Answer: BD

B: Project Manager: The project manager is what the name suggests; The project manager. He keeps the project running, allocates resources, maintains the project plan, work break down structure and is the contact person for the Customers project manager. The Project manager has a representative function and coordinates meetings with several team members

D: Engagement Manager: The Engagement Manager participates only in the starting phase of a project. He is responsible to transfer a sales project into a implementation project.



Note:

- Final Licensing and Services Agreement is an activity that you execute across many phases of the project. The purpose of the activity in the Diagnostic phase is to document the overall scope of the implementation and gain the agreement of

the customer. This activity produces two key deliverables:

- The Statement of Work (SOW), which details the scope of the implementation.
- The Budgetary Estimate Proposal, which provides details of the cost components.

The key benefits gained by performing this activity are:

- A presentation and walk through of the SOW and Budgetary Estimate Proposal.
- The opportunity for the customer to review and provide feedback on the SOW and Budgetary Estimate Proposal before acceptance.

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