



MB2-717^{Q&As}

Microsoft Dynamics 365 for Sales exam

Pass Microsoft MB2-717 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/mb2-717.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

- ⚙ **Instant Download** After Purchase
- ⚙ **100% Money Back** Guarantee
- ⚙ **365 Days** Free Update
- ⚙ **800,000+** Satisfied Customers





QUESTION 1

You are a sales manager for your company.

In order to improve sales, you want Microsoft Dynamics 365 to analyze the daily actions and communications of your sales staff. In addition, you would like the analysis data to be used to remind your sales people of upcoming activities and

create actionable items to keep them focused.

Which feature of Microsoft Dynamics 365 performs these functions?

- A. Auto Capture
- B. Relationship Assistant
- C. Email Engagement
- D. Site Map Designer

Correct Answer: A

QUESTION 2

You have been hired to configure a new Microsoft Dynamics 365 implementation for a company. You need to create a business process flow that accommodates multiple work flows, based on a sen Which action will meet your need?

- A. Add additional multiple linear business process flows.
- B. Add stages to the linear business process flow.
- C. Add branches to the business process flow.
- D. Add multiple steps to the business process flow.

Correct Answer: A

QUESTION 3

You work for an organization that uses Microsoft Dynamics 365 to quote prices to customers.

The organization wants to incentivize bulk purchases by offering discounts on purchases of larger quantities.

How should you offer bulk discounts?

- A. Create a Discount List and associate it with the Price List Item directly.
- B. Create a Discount List, and associate it with the Quote directly.
- C. Create a Discount List and associate it with the Product directly.



D. Create a Discount List and associate it with the Price List directly.

Correct Answer: C

QUESTION 4

You want to review the status of the sales opportunities you have been working on for the past three months.

Which three system views allow you to review Won and Lost opportunities in Microsoft Dynamics 365? Each correct answer presents a complete solution.

- A. Closed Opportunities
- B. All Opportunities
- C. Top Open Opportunities
- D. My Open Opportunities
- E. Lost Opportunities

Correct Answer: AD

QUESTION 5

You have been working with a potential customer for some company.

You need to disqualify the lead in Microsoft Dynamics 365.

time and learn that they are purchasing the product from another

When disqualifying the lead, which option should you select?

- A. Disqualify > Lost to competitor
- B. Disqualify > Lost
- C. Disqualify
- D. Disqualify > Reject Lead

Correct Answer: C

[Latest MB2-717 Dumps](#)

[MB2-717 Exam Questions](#)

[MB2-717 Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4itsure.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 One Year Free Update <p>Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 Money Back Guarantee <p>To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 Security & Privacy <p>We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4itsure, All Rights Reserved.