



MB2-715^{Q&As}

Microsoft Dynamics 365 customer engagement Online Deployment

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QUESTION 1

You are the administrator of a Microsoft Dynamics 365 instance.

Staff want to take advantage of Microsoft Exchange inbox folders in Microsoft Outlook to sort and track the email messages they have with customers.

Which action must you take to fulfill their request?

- A. Use smart matching.
- B. Use folder-level tracking.
- C. Use tracking tokens.
- D. Use correlation to track email conversations.

Correct Answer: A

QUESTION 2

You are a systems architect for a large company that is deploying Microsoft Dynamics 365.

The company currently has all data stored on Microsoft Dynamics CRM 2016 on-premises and plans on migrating all records from there to Microsoft Dynamics 365.

Which record type has some statuses that cannot be set during an import?

- A. invoice
- B. customer
- C. order
- D. quote

Correct Answer: C

QUESTION 3

You are the technology director for a company that is considering a Microsoft Dynamics 365 implementation.

You are researching the type of license subscription you need to purchase.

In which two instances would a User Subscription License be appropriate? Each correct answer presents a complete solution.

- A. a sales executive who uses a combination of company and personal devices to access Microsoft Dynamics 365
- B. desktop computers in the company's training room that new sales staff use for training on company applications



- C. a company workstation in the marketing department used by everyone on the sales staff
- D. a Windows 10 phone that is only used by the sales manager of the company

Correct Answer: BC

QUESTION 4

You are a remote sales person using the Microsoft Dynamics 365 app on your tablet to access your data. You are now in an area where you do not have Internet access. Which statement is true?

- A. Records included in the Microsoft Dynamics 365 for Outlook offline filters have been stored on your tablet for offline access.
- B. Records included in the synchronization filters have been stored on your tablet for offline access.
- C. Records that you own have been stored on your tablet for offline access.
- D. Records recently viewed have been stored on your tablet for offline access.

Correct Answer: C

QUESTION 5

You are a system administrator. Staff at your company are reporting that when they load private documents into the Microsoft Dynamics 365 integration with Microsoft SharePoint, other staff members can access those documents.

You need to implement a solution that allows staff to save documents using Microsoft Dynamics 365 so that documents can only be seen by the owner.

What should you do?

- A. Configure OneDrive for Business integration with Microsoft Dynamics 365.
- B. Run Microsoft SharePoint Integration Wizard, and change the settings.
- C. Change the privacy-related privileges in Microsoft Dynamics 365.
- D. Change the Office Graph document settings in Microsoft Dynamics 365.

Correct Answer: D

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