



MB2-704^{Q&As}

Microsoft Dynamics CRM Application

Pass Microsoft MB2-704 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/MB2-704.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

- ⚙ **Instant Download** After Purchase
- ⚙ **100% Money Back** Guarantee
- ⚙ **365 Days** Free Update
- ⚙ **800,000+** Satisfied Customers





QUESTION 1

You use the service scheduling feature of Microsoft Dynamics CRM to manage inspection services.

You need to configure Microsoft Dynamics CRM with the following information:

A junior inspector can supervise one inspection at a time. A senior inspector can supervise two inspections at a time.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

- A. Create a connection on the resources for the inspectors.
- B. Add a selection rule to the inspection service.
- C. Configure the capacity on the resources for the inspectors.
- D. Create a connection on the resource group that includes the inspectors.

Correct Answer: BC

QUESTION 2

You plan to bulk import new case records.

You do not want the service level agreement (SLA) to apply to the new cases.

What should you do?

- A. Set the Disable the SLAs system option.
- B. Pause all SLAs.
- C. Set the Ignore SLAs import option.
- D. Deactivate all SLAs.

Correct Answer: D

QUESTION 3

Your company's marketing team attends a conference and collects business cards of attendees who do not already use your services. After the conference, the team enters the information from the cards into Microsoft Dynamics CRM.

You assign the records to the sales team so that the team can decide which products and services align with the attendees' needs.

Which common business scenario in Microsoft Dynamics CRM does this sequence of events depict?

- A. Creating contacts



B. Supporting customers

C. Lead qualification

D. Creating quotes

Correct Answer: C

QUESTION 4

You send a quote to a customer, who accepts the quote. You need to complete the sale and collect payment. What should you do?

A. Convert the quote to an order, and convert the order to an invoice.

B. Close the quote as invoiced.

C. Close the quote as won.

D. Convert the quote to an invoice, and convert the invoice to an order.

Correct Answer: A

QUESTION 5

You need a dashboard that shows your cases only.

Which dashboard should you use?

A. Customer Service Operations

B. Customer Service Representative

C. Customer Service Performance

D. Sales Performance Dashboard

Correct Answer: B

[Latest MB2-704 Dumps](#)

[MB2-704 VCE Dumps](#)

[MB2-704 Study Guide](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

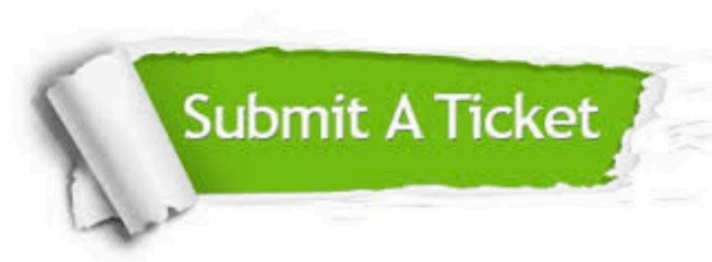
We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

<https://www.pass4itsure.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 One Year Free Update <p>Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 Money Back Guarantee <p>To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 Security & Privacy <p>We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4itsure, All Rights Reserved.