



MB2-700^{Q&As}

Microsoft Dynamics CRM 2013 Applications

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QUESTION 1

Which two security roles have permissions to create a new system dashboard? (Choose TWO)

- A. Scheduler
- B. System Administrator
- C. System Customizer
- D. Sales Manager
- E. Marketing Professional

Correct Answer: BC

QUESTION 2

You have a Contract that has a status value of Invoiced.

One of the contract lines references an incorrect product.

You need to correct the contract line.

What should you do?

- A. Open the contract line and replace the value in the Product field with the correct product.
- B. On the invoiced contract, add a new contract line that has the correct product. Cancel the contract line that has the incorrect product.
- C. Copy the invoiced contract. In the newly created draft contract, update the Product field for the affected contract line. Activate the new contract and then cancel the invoiced contract.
- D. Delete the contract line. Add a new contract line that has the correct product.

Correct Answer: C

QUESTION 3

You are adding Units to a Unit Group. Which statement is true?

- A. A Unit must have an owner.
- B. A Unit must have a start date.
- C. All Units in the same Unit Group must have the same Base Unit.



D. A Unit must have a quantity.

Correct Answer: D

QUESTION 4

Which two sales entity records can you create by using a Quick Create form? (Choose TWO) A. Leads

B. Opportunities

C. Quotes

D. Invoices

E. Orders

Correct Answer: AB

QUESTION 5

You need to send a Knowledge Base article by email to a Contact record. Which condition must be met?

A. The article is shared.

B. The article has a unique subject.

C. The article has been approved.

D. The article has been submitted.

Correct Answer: C

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