



# MB-901<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals

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### QUESTION 1

A company uses Dynamics 365 Sales.

You need to analyze account data and create reports based on the analyses.

Which tool should you use?

- A. Power Automate
- B. Power BI
- C. Microsoft Forms Pro
- D. Management Reporter

Correct Answer: B

Power BI is a power analytics tool that allows us to visualize data. We can create reports in Power BI using Dynamics 365 data. Incorrect Answers:

A: Power Automate is used to send surveys to respondents based on a business trigger.

C: Microsoft Forms Pro is used to create surveys.

D: Management Reporter is now known as Financial Reports is not available in Dynamics 365 Sales.

Reference: <https://community.dynamics.com/crm/b/magnetismsolutionscrmblog/posts/how-to-connect-power-bi-to-dynamics-365> <https://docs.microsoft.com/en-us/power-platform/admin/use-power-bi>

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### QUESTION 2

#### HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



## Answer Area

Statement	Yes	No
Inventory management is one of the key features of Dynamics 365 Field Service.	<input type="radio"/>	<input type="radio"/>
Field Service Mobile has offline capabilities only when a third-party application is installed.	<input type="radio"/>	<input type="radio"/>
Service level agreements will work with Dynamics 365 Field Service as well as Dynamics 365 Customer Service.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

## Answer Area

Statement	Yes	No
Inventory management is one of the key features of Dynamics 365 Field Service.	<input checked="" type="radio"/>	<input type="radio"/>
Field Service Mobile has offline capabilities only when a third-party application is installed.	<input type="radio"/>	<input checked="" type="radio"/>
Service level agreements will work with Dynamics 365 Field Service as well as Dynamics 365 Customer Service.	<input checked="" type="radio"/>	<input type="radio"/>

Box 1: Yes

Key features include:

Inventory, purchasing, and returns capabilities to manage truck stock, purchase order requests and fulfillment, and product returns.

Box 2: No

Field Service Mobile lets you work online or offline. Online mode requires an Internet connection; offline mode does not.

Box 3: Yes

Dynamics 365 Field Service is designed to use the broader Dynamics 365 Service Level Agreement (SLA) functionality in Dynamics 365 Customer Service.



Reference:

<https://docs.microsoft.com/en-us/dynamics365/field-service/overview>

<https://docs.microsoft.com/en-us/dynamics365/field-service/field-service-mobile-app-user-guide>

<https://docs.microsoft.com/en-us/dynamics365/field-service/sla-work-orders>

<https://docs.microsoft.com/en-us/dynamics365/customer-service/define-service-level-agreements>

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### QUESTION 3

A customer wants to increase productivity by enabling users to navigate between Microsoft applications without additional sign-in prompts.

What should the company implement?

- A. Azure Express Route
- B. Gateway service
- C. Single sign-on

Correct Answer: C

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### QUESTION 4

An oil company uses Power Automate to report environmental impact data to a regulatory agency.

You need to ensure that secure data from Dynamics 365 Finance is not accidentally exposed in reports to the regulatory agency.

What should you configure?

- A. Microsoft Intune
- B. Data Loss Prevention policy
- C. Azure Data Lake
- D. Microsoft Defender Advanced Threat Protection

Correct Answer: B

Reference: <https://docs.microsoft.com/en-us/power-platform/admin/wp-data-loss-prevention>

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### QUESTION 5

A manufacturing company plans to implement Dynamics 365 Supply Chain Management.

Which module completes the manufacturing of finished goods leveraging Product Information Management, General

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Ledger, and other modules?

- A. Production Control
- B. Asset Management
- C. Warehouse Management
- D. Inventory Management

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-process-overview>

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