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Microsoft Dynamics 365 Fundamentals

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QUESTION 1

HOTSPOT

A company wants to ensure they comply with common data privacy standards and regulations. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
An administrator can export personal user data at the request of the user.	O	O
Both Microsoft and the company are responsible for breaches of personal data.	O	O
Compliance Manager is a third-party tool that assesses the compliance of a company's cloud solution.	O	O

Correct Answer:

Answer Area

Statement	Yes	No
An administrator can export personal user data at the request of the user.	●	O
Both Microsoft and the company are responsible for breaches of personal data.	●	O
Compliance Manager is a third-party tool that assesses the compliance of a company's cloud solution.	O	●

QUESTION 2

An interior design company uses Dynamics 365 Layout to show clients what furniture could look like in their space.

Clients send files that represent the layout for their homes or offices. A specific client has a subscription to use Microsoft Office 365 apps.

You need to obtain a file from the client that can be imported into Dynamics 365 Layout.

Which type of file should you ask for?

A. Microsoft Excel

B. AI Builder

C. Microsoft Visio

D. Microsoft Planner

Correct Answer: C

Reference: https://docs.microsoft.com/en-us/dynamics365/mixed-reality/import-tool/layout

QUESTION 3

A company plans to implement Dynamics 365 Finance.

You need to ensure that users can only view menu options that are appropriate for their jobs.

Which permission type should you use?

A. role-based security

B. Office 365 Groups

C. team security

D. field-level security

Correct Answer: A

QUESTION 4

A company uses Dynamics 365 Supply Chain Management.

The company hires seasonal workers during peak summer months. The workers must quickly learn to operate manufacturing machinery.

You need to streamline training for the workers and provide a consistent and standardized way to perform tasks.

What should you recommend?

A. Remote Assist

B. Guides

C. Layout

Correct Answer: A

Reference: https://docs.microsoft.com/en-us/dynamics365/mixed-reality/remote-assist/

QUESTION 5

You are a sales representative for a company. Which feature can be found in Dynamics 365 Sales?

A. Turning leads into opportunities.

B. Tracking the asset history of a customer.

C. Resolving an open case of a customer.

D. Tracking service level agreements.

Correct Answer: A

Reference: https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/qualify-lead-convert-opportunity-sales

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