



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

A company uses Dynamics 365 Sales.

You need to analyze account data and create reports based on the analyses.

Which tool should you use?

- A. Power Automate
- B. Power BI
- C. Microsoft Forms Pro
- D. Management Reporter

Correct Answer: B

Power BI is a power analytics tool that allows us to visualize data. We can create reports in Power BI using Dynamics 365 data. Incorrect Answers:

A: Power Automate is used to send surveys to respondents based on a business trigger.

C: Microsoft Forms Pro is used to create surveys.

D: Management Reporter is now known as Financial Reports is not available in Dynamics 365 Sales.

Reference: <https://community.dynamics.com/crm/b/magnetismsolutionscrmblog/posts/how-to-connect-power-bi-to-dynamics-365> <https://docs.microsoft.com/en-us/power-platform/admin/use-power-bi>

QUESTION 2

HOTSPOT

A company is implementing Dynamics 365 Business Central. The company wants to use project management tools.

What should the company implement? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

In order to manage projects, you must

	▼
also implement Dynamics 365 Finance	
also implement Customer Insights	
use Business Central capabilities	



Correct Answer:

Answer Area

In order to manage projects, you must

	▼
also implement Dynamics 365 Finance	
also implement Customer Insights	
use Business Central capabilities	

QUESTION 3

An organization has two legal entities. Items may be sold by one company or by both companies.

You need to recommend a solution to standardize the items across the legal entities.

What should you recommend?

- A. Item templates
- B. Product Insights
- C. Products and product masters
- D. Lifecycle Services

Correct Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/release-product-product-master-legal-entities>

QUESTION 4

DRAG DROP

A call center sends a survey to a customer whenever a case is closed. Survey results are analyzed daily.

You need to set up a form for the survey.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:



Actions

Answer Area

Create a flow to send the survey that is based on a case-closed trigger.

Review responses.

Create a survey in Microsoft Forms Pro.

Set up a Survey entity in the Dynamics 365 Marketing portal.

Create views of the Survey entity in Dynamics 365 Marketing.



Correct Answer:

Actions

Answer Area

Set up a Survey entity in the Dynamics 365 Marketing portal.

Create views of the Survey entity in Dynamics 365 Marketing.

Create a survey in Microsoft Forms Pro.

Create a flow to send the survey that is based on a case-closed trigger.

Review responses.



Microsoft Forms Pro allows you to create surveys. After creating a survey, you can send it to respondents based on a business trigger. Reference: <https://docs.microsoft.com/en-us/forms-pro/get-started> <https://docs.microsoft.com/en-us/forms-pro/send-survey-flow> <https://docs.microsoft.com/en-us/forms-pro/analyze-survey-responses>



QUESTION 5

Which three unique user experiences are offered by Dynamics 365 Fraud Protection? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Protect
- B. Evaluate
- C. Analyze
- D. Assign
- E. Diagnose
- F. Feedback

Correct Answer: ABE

Reference: <https://docs.microsoft.com/en-us/dynamics365/fraud-protection/overview>

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