

## **MB-340**<sup>Q&As</sup>

Microsoft Dynamics 365 Commerce Functional Consultant

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### **QUESTION 1**

### DRAG DROP

A company implements a Dynamics 365 Commerce e-commerce website.

The company wants specific components to appear on a product page to help customers decide to purchase those products.

You need to configure the product page.

Which module types should you configure? To answer, drag the appropriate module types to the correct requirements. Each module type may be used once, more than once, or not at all. You may need to drag the split bar between panes or

scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Module types	Answer Area	
Buy box	Requirement	Module type
Header and footer	Display navigation to product categories and provide information links to company policies.	Module type
Marketing	View the product name, description, and product ratings.	Module type
Product specifications	Display the attributes about a product.	Module type

### Correct Answer:

Module types	Answer Area	
	Requirement	Module type
	Display navigation to product categories and provide information links to company policies.	Header and footer
Marketing	View the product name, description, and product ratings.	Buy box
	Display the attributes about a product.	Product specifications

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/quick-tour-pdp

### **QUESTION 2**

Your role of Systems Administrator includes the management of your company\\'s Microsoft Dynamics 365 Finance system. Users report that the results in financial reports are incorrect.



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You discover that the discrepancies are caused by users selecting invalid main account and dimension combinations when posting journal entries. You need to specify which financial dimensions are valid for which main accounts to prevent the invalid main account and dimension combinations. What should you configure?

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- B. Financial dimension sets
- C. Account structure
- D. Cost classifications

Correct Answer: B

### **QUESTION 3**

### **HOTSPOT**

A company uses Dynamics 365 Commerce.

The company wants to introduce the following scheme to reward customer loyalty and encourage repeat sales:

Customers must automatically be assigned a status of Silver, Gold, or Platinum based on the value of orders completed in the last 12 months.

Additional promotional discounts must be given based on customers\\' assigned status when they place new orders.

You need to configure the system to meet the requirements.

How should you configure the system? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



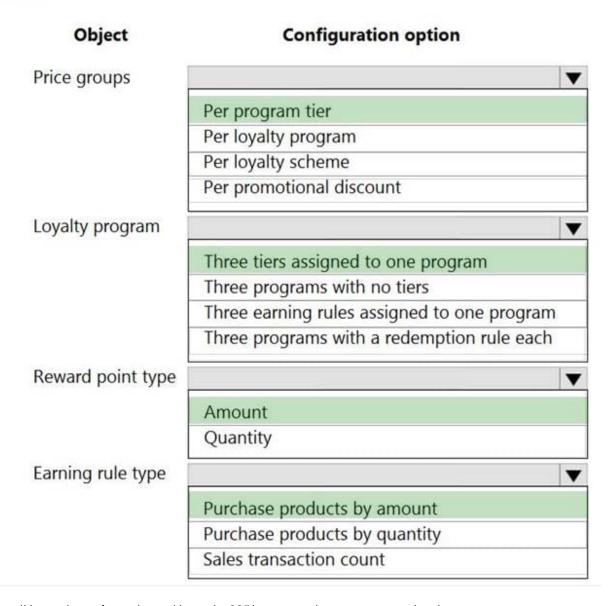
### **Answer Area**

Object	Configuration option		
Price groups			
	Per program tier		
	Per loyalty program		
	Per loyalty scheme		
	Per promotional discount		
Loyalty program			
	Three tiers assigned to one program		
	Three programs with no tiers		
	Three earning rules assigned to one program		
	Three programs with a redemption rule each		
Reward point type			
	Amount		
	Quantity		
Earning rule type			
	Purchase products by amount		
	Purchase products by quantity		
	Sales transaction count		

Correct Answer:



### Answer Area



Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program

### **QUESTION 4**

You work as a Finance Manager for a public sector company. The company uses Microsoft Dynamics 365 Finance.

You need to configure fund types.

Which three of the following fund types fall under the Governmental Funds fund class? (Choose three)

- A. General fund
- B. Trust funds
- C. Capital project funds

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D. Enterprise funds

E. Debt service funds

Correct Answer: ACE

### **QUESTION 5**

### **HOTSPOT**

You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### **Answer Area**

# Requirement Enable required functionality in Dynamics 365 Commerce. Customer Insights Feature management Lifecycle Services Microsoft Azure Specify the student information to display to sales associates in the POS system. Customer attributes Dimensions Customer groups Attribute groups

Correct Answer:

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### **Answer Area**

## Requirement Enable required functionality in Dynamics 365 Commerce. Customer Insights Feature management Lifecycle Services Microsoft Azure Specify the student information to display to sales associates in the POS system. Customer attributes Dimensions Customer groups

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Attribute groups