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QUESTION 1

Which two statements are accurate when embedding the Manufacturing agreement Performance and Manufacturing Product Performance dashboards in lightning page?

- A. Must set Component height to 120
- B. No filter required.
- C. Can embed in sales agreement page layout only
- D. Can embed in any manufacturing cloud page layout

Correct Answer: BD

QUESTION 2

Which three actions are available when using the Mass Update function to update multiple values of a single metric of a Sales Agreement in the Sales Agreement Terms tab?

- A. Decrease By
- B. Update With
- C. Increase By
- D. Replace With
- E. Multiply By

Correct Answer: ACD

QUESTION 3

When a target is changed in account manager targets, which action must be taken to reflect this change to account manager assignment values?

- A. Propagate to assignments
- B. Placeholder
- C. Placeholder
- D. Placeholder

Correct Answer: A



QUESTION 4

How does the time series projection feature in Tableau CRM for manufacturing provide data insights?

- A. It tracks product growth trends
- B. It tracks performance against account manager targets
- C. It tracks inventory utilization for a defined time frame
- D. It tracks account revenue growth against goals
- E. It tracks against product margin targets

Correct Answer: D

This feature enables businesses to compare the actual performance of their accounts against their sales goals and identify areas where additional effort is needed to maximize revenue. Additionally, this feature can help businesses identify and analyze trends in their sales performance over time, enabling them to make data-driven decisions to optimize their sales strategy.

QUESTION 5

A manufacturing cloud user is in the process of adding products to an order that is on active sales agreement. Which status the order be in , to make the addition

- A. Approved
- B. Pending
- C. Active
- D. Draft

Correct Answer: D

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