



MANUFACTURING-CLOUD- PROFESSIONAL^{Q&As}

Manufacturing Cloud Accredited Professional

**Pass Salesforce MANUFACTURING-CLOUD-
PROFESSIONAL Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/manufacturing-cloud-professional.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce
Official Exam Center



VCE & PDF

Pass4itSure.com

<https://www.pass4itsure.com/manufacturing-cloud-professional.html>
2024 Latest pass4itsure MANUFACTURING-CLOUD-PROFESSIONAL PDF
and VCE dumps Download

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



**QUESTION 1**

Badger Power is using Manufacturing Cloud. Forecasts have been set up and generated for all of their accounts. The forecast formula was recently adjusted to reflect Opportunity Probability. Which action will this trigger?

- A. Recalculation of all active forecast(s).
- B. Recalculation of all forecast(s).
- C. Regeneration of all forecast(s).
- D. Regeneration of all active forecast(s).

Correct Answer: C

Explanation: Adjusting the forecast formula to reflect opportunity probability will trigger the regeneration of all forecasts. This is because changing the forecast formula will affect the existing forecasts and require them to be deleted and recreated based on the new formula. The regeneration process may take some time depending on the number of accounts and products involved². The regeneration will apply to all forecasts, regardless of their status, because the forecast formula is not specific to a particular status. Therefore, both active and inactive forecasts will be regenerated³.
References: Change the Forecast Formula, Account Forecast Status

QUESTION 2

When an Admin is configuring Account Forecast Calculation Settings, what is the consequence if Sales Agreement List View is NOT selected?

- A. Only approved sales agreements in the Salesforce org will be considered.
- B. All sales agreements within the generation period will be considered.
- C. No sales agreements will be considered.
- D. All active and expired sales agreements will be considered.
- E. Only sales agreements with approved adjustments in the Salesforce org will be considered.

Correct Answer: C

Explanation: If Sales Agreement List View is not selected, the account forecast calculation settings will not include any sales agreements in the forecast generation. This means that the forecast values will be based on other sources, such as opportunities, orders, or contracts, depending on the configuration. Sales Agreement List View is a filter that allows the admin to specify which sales agreements to include in the forecast generation based on their status, owner, or other criteria. References: Set Up and Configure Account Forecasting, Choose How Sales Agreement Actuals Are Calculated

QUESTION 3

What is required before the Analytics for Manufacturing App can be created?

- A. At least one record must exist in each of the Manufacturing Cloud objects to be analyzed.



- B. Refresh Sales Agreement(s) to be analyzed.
- C. Refresh Forecast(s) to be analyzed.
- D. At least one dashboard must exist in each of the Manufacturing Cloud objects to be analyzed.

Correct Answer: A

Explanation: Before creating the Analytics for Manufacturing App, users need to ensure that their Salesforce org has the required data for the app to work properly. One of the data requirements is that at least one record must exist in each of the Manufacturing Cloud objects to be analyzed, such as Account Manager Targets, Sales Agreements, and Advanced Account Forecast Sets. If the org does not have any records in these objects, the app creation will fail and users will get an error message instructing them to add the required data and try again.

QUESTION 4

Which three actions on the Forecast settings page will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria? (Choose 3)

- A. Update the forecast start period
- B. Update the forecast adjustment period
- C. Update the forecast formula
- D. Update the forecast frequency
- E. Update the forecast display duration

Correct Answer: ACD

Explanation: The forecast settings page is where the admin can configure the account forecast generation criteria, such as the forecast start period, the forecast formula, the forecast frequency, and the forecast display duration. The forecast start period is the first period for which the forecast is generated. The forecast formula is the expression that calculates the forecast value based on the sales agreement data. The forecast frequency is the time interval for which the forecast is generated, such as monthly, quarterly, or yearly. The forecast display duration is the number of periods for which the forecast is displayed on the account forecast component. Any changes to these settings will affect the forecast generation process and the forecast data. However, only three of these settings will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria: the forecast start period, the forecast formula, and the forecast frequency. These settings are critical for determining which accounts, products, and periods are included in the forecast, and how the forecast value is calculated. Therefore, any changes to these settings will require the system to regenerate the forecast for all the accounts that meet the criteria, to ensure the accuracy and consistency of the forecast data. The other settings, such as the forecast adjustment period and the forecast display duration, will not trigger the regeneration of all the accounts, as they only affect the forecast adjustments and the forecast display, not the forecast generation. The forecast adjustment period is the period for which the user can make manual adjustments to the forecast value. The forecast display duration is the number of periods for which the forecast is displayed on the account forecast component. These settings can be changed without affecting the forecast generation process or the forecast data, as they only affect the user interface and the user input. References: [Configure Account Forecasts], [Account Forecast Settings]

QUESTION 5

Universal Containers (UC) wants to implement forecasting in Manufacturing Cloud for its stock parts division and



engineered-to-order parts division. UC would like to see stock parts on a rolling monthly basis, with forecasted revenue and quantity. Engineered-to-order parts are ordered less frequently, so UC would like to see these on a rolling quarterly basis but with the same two metrics.

What should a Manufacturing Cloud consultant recommend for configuring forecasting?

- A. Configure Advanced Account Forecasting with two forecast sets, two period groups, and two forecast metrics.
- B. Configure Advanced Account Forecasting with one forecast set, two period groups, and four forecast metrics.
- C. Configure Advanced Account Forecasting with one forecast set, two period groups, and two forecast metrics.

Correct Answer: A

Explanation: To implement forecasting in Manufacturing Cloud for its stock parts division and engineered-to-order parts division, Universal Containers should use Advanced Account Forecasting with two forecast sets, two period groups, and two forecast metrics. Advanced Account Forecasting is a feature that allows manufacturers to create and manage account-based forecasts that reflect the demand and revenue expectations from their customers and channel partners. A forecast set is a collection of dimensions and measures that define how a forecast is calculated and displayed. A period group is a set of time periods that determine the frequency and duration of a forecast. A forecast metric is a field that stores the forecast value for a measure, such as quantity or revenue. By using two forecast sets, Universal Containers can create separate forecasts for the stock parts and the engineered-to-order parts, and assign them to different account managers or forecast managers. By using two period groups, Universal Containers can specify different forecast frequencies and display durations for the two divisions. For example, they can use a monthly period group for the stock parts and a quarterly period group for the engineered-to-order parts. By using two forecast metrics, Universal Containers can track both the forecasted quantity and revenue for each division, and compare them with the actual sales performance and compliance metrics. References: : Advanced Account Forecasting with Manufacturing Cloud Unit | Salesforce Trailhead : Create Forecast Sets Unit | Salesforce Trailhead : Create Period Groups Unit | Salesforce Trailhead : Create Forecast Metrics Unit | Salesforce Trailhead

[Latest MANUFACTURING-CLOUD-PROFESSIONAL Dumps](#)

[MANUFACTURING-CLOUD-MANUFACTURING-CLOUD-PROFESSIONAL Exam Questions](#)

[MANUFACTURING-CLOUD-PROFESSIONAL Braindumps](#)