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IBM PureApplication System Sales MasteryTest v1

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QUESTION 1

the PureApplicationTM System can address?
A. Gartner\\'s Competitive Analysis
B. Business Value Assessment Workshop
C. The IBM most current annual report
D. The IBM most current CIO study
Correct Answer: B
QUESTION 2
are proven best practices for complex tasks that have been optimized to run as built- in executables in the IBM?PureApplicationTM System.
A. Runtime capabilities
·

Which resource can you use to prepare for a client discussion to better understand the issues that they are facing that

QUESTION 3

C. Cloud accelerators

Correct Answer: B

D. Role-based processes

The IBM	System is expert at optimally	deploying and ru	inning applications	optimally for rapi	d time-to-
value.					

- A. Business Management
- B. PureApplication
- C. Workload Deployer
- D. CloudReady

Correct Answer: B

QUESTION 4

All of the following are business challenges that can be addressed by the IBM PureApplicationTM System EXCEPT which option?



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- A. Developing more resource-intensive business capabilities
- B. Reducing the complexity of IT and its associated costs
- C. Simplifying the processes implemented to handle IT complexity
- D. Reducing the time to value of bringing new business capabilities on line

Correct Answer: A

QUESTION 5

Which of the following attributes best describes an Expert Integrated System?

- A. It addresses the increasing complexity and dynamic nature of workloads through their lifecycle.
- B. It addresses security risks and vulnerabilities in the customer\\'s processes.
- C. It reduces costs and maintenance efforts through a single unifying transport.
- D. It reduces costs and process disruptions from data loss.

Correct Answer: B

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