



# M2180-651<sup>Q&As</sup>

IBM PureApplication System Sales MasteryTest v1

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#### QUESTION 1

All of the following are resources that can be used when progressing in an IBM PureApplication™ System engagement EXCEPT which option?

- A. Special Bid
- B. PureApplication™ System Tiger Team
- C. Team IBM
- D. PureApplication™ Community

Correct Answer: D

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#### QUESTION 2

Which is NOT a benefit of the IBM PureApplication™ System simplified experience?

- A. Ability to be upgraded with zero downtime
- B. Single management console with role-based processes and automation capabilities
- C. Embedded process control and security patterns
- D. Only two contacts needed for support: one for hardware and one for software

Correct Answer: D

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#### QUESTION 3

Which patterns are packaged for virtual environments, includes automated deployment of middleware topologies, and offers the traditional administration and management model?

- A. OS Images for Existing Software Patterns
- B. Virtual Application Patterns
- C. Virtual System Patterns
- D. Hybrid Patterns

Correct Answer: C

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#### QUESTION 4

Which one of the following capabilities of the IBM PureApplication™ System includes deeply integrating and tuning hardware and software in a single, ready-to-go system?



- A. Built-in expertise
- B. Integration by design
- C. Simplified experience
- D. Automation control

Correct Answer: B

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#### QUESTION 5

When discussing Expert Integrated Systems with clients, which of the following best characterizes the current environment the systems are designed to help?

- A. An environment of accelerating change, increasing business risk, and IT complexity
- B. An environment of constant change, simplification, and reduced business risk
- C. An environment of managed change, frequent communication issues, and IT complexity
- D. An environment of managed change, IT complexity, and constant upgrade demands

Correct Answer: A

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