



M2090-744^{Q&As}

IBM DB2 BLU/Cloud Sales Mastery v1

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QUESTION 1

Which are the two key differences between the SoftLayer and Amazon public clouds?

- A. SoftLayer provides only bare metal servers, while Amazon provides both virtual and bare metal
- B. SoftLayer provides bare metal and virtual servers, while Amazon provides only virtual
- C. SoftLayer does not charge for network transfer between SoftLayer datacenters, while Amazon charges for bandwidth between AWS datacenters
- D. SoftLayer charges for network transfer between SoftLayer datacenters, while Amazon does not charge for bandwidth between AWS datacenters

Correct Answer: B

QUESTION 2

When talking to a client, what is the Leading benefit of Hadoop/Big Insights?

- A. To analyze unstructured and structured data
- B. To store only structured data
- C. Use it as landing zone for structured, unstructured, and semi structured data
- D. To analyze external data

Correct Answer: C

<http://www.ibm.com/developerworks/library/ba-augment-data-warehouse2/index.html>

QUESTION 3

Which best describes the Oracle environments that we should prioritize for Oracle takeout opportunities?

- A. All Oracle environments are equally simple to go after with our Oracle application compatibility layer
- B. The ideal environments are those where the Oracle Application Suite is being used by the client
- C. SAP, Cognos and environments with home grown applications will generally be the easiest to go after
- D. We only target take-out with SAP environments

Correct Answer: C

QUESTION 4

What type of "as-a-Service" delivery is BlueMix?



- A. Infrastructure-as-a-Service
- B. Platform-as-a-Service
- C. Software-as-a-Service

Correct Answer: B

<http://en.wikipedia.org/wiki/Bluemix>

QUESTION 5

DB2 BLU powers two different cloud offerings. These are:

- A. 1) BLU Acceleration for Cloud 2) AnImage offering including Cognos
- B. 1) BLU Insight 2) AManaged Service offering including Cognos
- C. 1) BLU Analytics Acceleration 2) AManaged Service offering that does not include Cognos
- D. 1) DB2 BLU Cloud Edition 2) AnImage offering that does not include Cognos

Correct Answer: D

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